

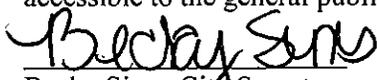
**NOTICE OF REGULAR MEETING OF THE
LAMPASAS ECONOMIC DEVELOPMENT BOARD
OF THE CITY OF LAMPASAS, TEXAS
WEDNESDAY, AUGUST 18, 2021
JACK CALVERT MUNICIPAL BUILDING
302 EAST THIRD STREET
5:30 PM**

Notice is hereby given that the regular meeting of the Lampasas Economic Development Corporation Board of the City of Lampasas will be held on Wednesday, August 18, 2021 at 5:30 p.m. in the Jack Calvert Municipal Building located at 302 East Third Street, Lampasas, Texas. The Lampasas Economic Development Corporation reserves the right to adjourn into Executive Session at any time during the course of this meeting to discuss any of the matters listed, as authorized by the Texas Government Code sections 551.071 (consultation with the attorney), 551.072 (deliberations about real property), 551.073 (deliberations about gifts and donations), 551.074 (personnel matters), 551.076 (deliberations about security devices), and 551.087 (economic development)

**REGULAR SESSION
5:30 p.m.**

- I. Call to Order
- II. Open forum for citizen comments and questions (limited to five (5) minutes per person)
- III. Discussion and possible action regarding approval of the minutes dated July 21, 2021
- IV. Discussion and progress updates from Nextlink
- V. Discussion and possible action regarding Additional Services Amendment No. 2 from Eckermann Engineering, Inc. to provide additional consulting civil engineering services for the Business Park Roadway and Utility Improvements, Phase I.
- VI. Discussion and possible action regarding Business Park Zoning Districts
- VII. Update and possible action regarding July Financial statements
- VIII. Update on the following:
 - County Update
 - LISD Update
 - Staff Update
- IX. Adjourn

I, Becky Sims, City Secretary of the City of Lampasas, Texas, do hereby certify that this Notice of Meeting was posted on the bulletin board/front window of City Hall, 312 East Third Street, Lampasas, Texas, at a place readily accessible to the general public at all times, on the 13 day of August, 2021 at 1:20 pm.


Becky Sims, City Secretary

**MINUTES OF REGULAR MEETING OF THE
LAMPASAS ECONOMIC DEVELOPMENT CORPORATION BOARD
OF THE CITY OF LAMPASAS, TEXAS
JACK CALVERT MUNICIPAL BUILDING BOARD ROOM
302 EAST THIRD STREET
WEDNESDAY, JULY 21, 2021
5:30 P.M.**

The Lampasas Economic Development Corporation of the City of Lampasas met in regular session on the above date with Vice President Steve Hudson presiding.

LEDC Members Present:

Roland Schaub
Misti Talbert
Neal Leavell
T.J. Monroe
Ronnie Vineyard
Bobby Carroll - Ex-Officio

LEDC Members Absent:

David Millican – Ex-Officio

City Staff Present:

Finley deGraffenried, City Manager/Executive Director
Mandy Walsh, Economic Development Director
Becky Sims, City Secretary
Lupe Charping, Administrative Secretary

**REGULAR SESSION
5:30 p.m.**

I. Call to Order

Vice President Hudson called the meeting to order at 5:30 p.m.

II. Open forum for citizen comments and questions (limited to five (5) minutes per person)

WJ and Ann McLean thanked and appreciated the board for all their hard work.

III. Discussion and consideration of vacancy on Board and election of President.

Becky Sims, City Secretary provided the board with volunteer applications of those interested in being part of the LEDC board, Mr. Hudson inquired about board terms. Mrs. Sims advised that terms for Mr. Hudson, Roland Schaub and Ronnie Vineyard expire in September. Misti Talbert moved to nominate Sid Ball to fill the vacancy left by Charlie Pratus; the motion was seconded by Neal Leavell and with a unanimous vote, the motion carried.

TJ Monroe moved to nominate Misti Talbert as President, the motion was seconded by Roland Schaub and with a unanimous vote, the motion carried.

IV. Public Hearing to receive citizens comments regarding the Business Park Phase I Infrastructure Development Project.

Vice President Hudson opened the Public Hearing at 5:38 p.m.; with no citizen comments board member Talbert moved to close the Public Hearing, the motion was seconded by board member Schaub and with unanimous vote, the motion carried.

V. Discussion and possible action regarding approval of the minutes dated June 16, 2021

Board member Monroe moved to approve the minutes as presented, the motion was seconded by board member Schaub and with a unanimous vote; the motion was carried.

VI. Discussion and possible action regarding Resolution of the Board of Directors of the Lampasas Economic Development Corporation authorizing an Economic Development Project; a loan in the principal amount of 1,500,000.00 to finance such project; the modification of the corporation's 2015 Sales Tax note; and other matters related thereto

Vice President Hudson read the Resolution to the board for consideration and approval to authorize an Economic Development Project. Board member Talbert moved to approve the Resolution, the motion was seconded by board member Schaub and with a unanimous vote, the motion carried.

VII. Discussion and possible action regarding FY 2021/2022 Budget

Finley deGraffenried, Executive Director and Mandy Walsh, EDC Director presented the proposed Sales Tax Revenue for the FY2021/2022 Budget. This is the last section of updates, projections and amendments for FY 2021/2022. Board member Talbert moved to approve the FY 2021/2022 LEDC Budget, the motion was seconded by board member Monroe and with a unanimous vote, the motion carried.

VIII. Update and possible action regarding June Financial statements

The June Financials were presented and discussed.

IX. Update on the following:
County Update

- Mr. Carroll advised of New Subdivision Regulations being considered and crews working to patch potholes from the winter storm. The County is still considering options for former Sheriff Office/County Jail located on 4th Street.

LISD

- Mr. Millican was not present to provide the board with an update.

Staff Update

- Mandy Walsh, EDC Director provided an updated on the following:
 - CTCOG CEDS
 - Current Development
 - Website Redesign
 - TDA
 - Sales Tax
 - Industrial Park

- Life Safety Grant
- Chamber/EDC Business Workshop-Monday

Board member Leavell asked about Nextlink; Ms. Walsh advised a representative will be at the next LEDC meeting to discuss progress.

X. Adjourn

Board member Schaub moved to adjourn the meeting at 6:12 p.m.; Board member Vineyard seconded the motion and with a unanimous vote, the motion carried.

PASSED AND APPROVED this _____ day of _____, 2021.

Steve Hudson, Vice President

Becky Sims, City Secretary

**BUSINESS FOR THE LAMPASAS ECONOMIC
DEVELOPMENT CORPORATION
OF THE
CITY OF LAMPASAS**

Subject:

Discussion and progress updates from Nextlink



Summary Statement:

Nextlink established their Lampasas business in June 2020. In August 2020 the City of Lampasas and Nextlink entered into a Pole Attachment Agreement; shortly thereafter they began their fiber to the home and fiber to the premise network project. This item has been placed on the LEDC agenda to provide Nextlink the opportunity to discuss their progress over the past year and their future deployment schedule.

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Recommendation:

Discussion Only

**BUSINESS FOR THE LAMPASAS ECONOMIC
DEVELOPMENT CORPORATION
OF THE
CITY OF LAMPASAS**

Subject:

Discussion and possible action regarding Additional Services Amendment No. 2 from Eckermann Engineering, Inc. to provide additional consulting civil engineering services for the Business Park Roadway and Utility Improvements, Phase I in the amount of \$33,000.00.

Summary Statement:

The Lampasas Economic Development Corporation entered into a Professional Services Agreement with Eckermann Engineering Inc. in March 2019 for Civil Engineering Services for the Business Park Roadway and Utility Improvements, Phase I. The first amendment to the agreement was approved in June 2021; which included the addition of bid and construction phase services for Phase I. This item has been placed on the agenda to discuss Additional Services Amendment No. 2 including design of roadway, drainage and infrastructure development extension as an alternate to Phase I.

Recommendation:

To consider a motion to approve Amendment No. 2 from Eckermann Engineering, Inc. to provide additional civil engineering services for the Business Park for design of Roadway and Utility Improvements, Phase I.



July 22, 2021

Mrs. Mandy Walsh
Lampasas Economic Development Director
312 E. 3rd Street
Lampasas, Texas 76550

RE: **Additional Services Amendment No. 2**
Business Park Roadway and Utility Improvements, Phase 1
Lampasas, Texas

Dear Mrs. Walsh:

As requested, Eckermann Engineering, Inc. proposes to amend its "Agreement" with the Lampasas Economic Development Corporation (LEDC), dated January 29, 2019, and executed on March 22, 2019, to provide additional consulting civil engineering services for the reference project.

The improvements included in this additional services amendment are generally described as the design of approximately 1,100 linear feet of new roadway extending from the intersection of the proposed roads within the park to the southernmost entrance to the Business Park along US Highway 183, detention ponds and drainage structures to support the roadway extension, if required, and installation of water and wastewater lines to serve the lots adjacent to the new road. It is understood the 12-inch water line will be extended to the US Highway 183 ROW.

EI assumes the previously provided topographical survey information will be adequate for the design of the Phase 1 improvements, so no additional survey effort is included in this proposal. EI will establish right-of-way lines within the Business Park to support the roadway and utility improvements, but preparation of the dedication documents, subdivision plats, and exhibits is not included in this proposal. Additionally, it is understood that the previously prepared geotechnical investigation is adequate and will be utilized as a basis for the roadway design. The bid and construction phases services required to support this overall project will be provided as described in the previously approved Additional Services Amendment No. 1.

We have included in the following Scope of Services that are anticipated to meet the Client's needs for the project.

Task 1. Drainage Analysis

Utilizing the survey information and the preliminary Business Park layouts, EI will perform one (1) on-site drainage analysis for the development for use in the design of a detention pond located near the southernmost entrance to the Business Park along US Highway 183. The drainage analysis will quantify and route existing and proposed flows from the subject site to the analysis point. The analysis will attempt to verify that proposed flows are reduced to levels at or below existing conditions flows for the 2, 10, and 25-year storm events. For the purposes of this proposal, the detailed design of a detention pond structure and outfall has been included in the Construction Documents task below.

Task 2. Construction Documents (90%, and 100% Design)

EEI will provide the following civil design services to support the development of Construction Documents:

1. Design of approximately 1,100 linear feet of roadway design, including installation of drainage structures as required. EEI will rely on pavement recommendations provided in Geotechnical Report previously prepared Others.
2. Design of approximately 1,100 linear feet 12-inch C-900 PVC water line extension installed by open cut installation. A plan and profile will be provided as part of this task. This proposal does not include an analysis of the City of Lampasas water system to determine available flows and pressures, or the need for other possible improvements, including pumps, elevated storage tanks, etc.
3. Design of small diameter wastewater lines to support the lots adjacent to the new roadway extension. A plan and profile will be provided as part of this task.
4. Design of up to one detention pond to support the Phase I Business Park improvements and future development near the southernmost entrance to the Business Park.
5. Design of temporary erosion and sedimentation controls to support the proposed roadway and utility extensions. A Storm Water Pollution Prevention Plan (SWPPP) will be required prior to construction and is not included in this scope. It is assumed that the SWPPP will be provided by the Contractor but can be provided by EEI as an additional service, if requested.
6. Preparation of an Engineer's Opinion of Probable Construction Cost to accompany each design phase submittal.
7. It is understood that the additional design items listed above will be incorporated into the previously prepared bid documents and drawings and will be bid out as one project with bid options broken out as directed by the LEDC.

EEI intends to use the City of Lampasas's Standard Bid Documents and Standard Construction Specifications for the Project. If adequate specifications are not available, the City of Austin Standard Construction Specifications or TXDOT specifications will be referenced to supplement the project specifications.

Task 3. Approvals and Permits

EEI will coordinate and obtain the following necessary approvals or permits:

1. EEI will provide the necessary design documents to the City and assist the City in obtaining approvals to construct or upgrade a new driveway entrance within the state right-of-way connecting to U.S. Highway 183.

FEE AND BILLING

E EI will provide the services identified herein based upon the summary below:

Lump Sum (LS) – EEI’s labor is included and will be billed based upon the lump sum amount identified.

Task	Task Description	Fee Type	Budget
1	Drainage Analysis	LS	\$ 3,000
2	Construction Documents	LS	\$ 27,500
3	Approvals and Permits	LS	\$ 2,500
	<i>Additional Services Total</i>		<i>\$ 33,000</i>

Items not specifically identified in the above Scope of Services will be considered an additional service.

Fees will be invoiced monthly in the consultant’s format based, as applicable, upon the percentage of services completed or actual services performed, and expenses incurred as of the invoice date. Payment will be due within 30 days of your receipt of the invoice.

Reimbursable expenses, including printing, plotting, reproduction, messenger service, taxes on surveys, recording fees, etc., will be considered reimbursable. They will be billed separately at 1.10 times the direct cost incurred. All permitting, application, and similar project fees will be paid directly by the Client.



Mrs. Mandy Walsh, July 22, 2021

CLOSURE

Except as specifically amended by this letter of Additional Authorization, all terms and conditions of the Agreement shall remain in full force and effect.

If you concur in all the foregoing and wish to direct us to proceed with the additional services, please have an authorized person execute this Agreement in the space provided below and return a copy to us.

We appreciate the opportunity to provide this proposal to you. If you have any questions, please call me at (512) 556-8160.

Sincerely,

ECKERMANN ENGINEERING, INC.

A handwritten signature in blue ink that reads 'Derrek Eckermann'.

Derrek Eckermann, P.E.
President

APPROVED:

Client: LAMPASAS ECONOMIC DEVELOPMENT CORPORATION

Signature: _____

Typed or Printed Name: _____

Title: _____

Date: _____



May 24, 2021

Mrs. Mandy Walsh
Lampasas Economic Development Director
312 E. 3rd Street
Lampasas, Texas 76550

**RE: Additional Services Amendment No. 1
Business Park Roadway and Utility Improvements, Phase 1
Lampasas, Texas**

Dear Mrs. Walsh:

As requested, Eckermann Engineering, Inc. proposes to amend its "Agreement" with the Lampasas Economic Development Corporation (LEDC), dated January 29, 2019 and executed on March 22, 2019, to provide additional consulting civil engineering services for the reference project. The additional services amendment includes the addition of bid and construction phase services for Phase 1 of the Business Park Roadway and Utility Improvements.

We have included in the following Scope of Services that are anticipated to meet the Client's needs for the project.

Task 1. Bid Phase Services

The following bid phase services will be provided:

1. EEI will assist the EDC in advertising and soliciting bids one (1) time for the construction of the proposed improvements.
2. EEI will coordinate and attend up to one (1) pre-bid meeting with City of Lampasas/EDC representatives and contractors, if required.
3. EEI will respond to bidder's inquiries prior to the bid opening and issue clarifications and/or addendums to bid package if necessary.
4. EEI will attend one (1) public bid opening to open and read bids.
5. EEI will review contractor bids that are received, formulate bid tabs, and submit a letter to the City of Lampasas/EDC with contractor recommendations. The Client shall have the sole responsibility in selecting a qualified contractor.
6. EEI will coordinate with the selected Contractor to obtain formal execution of the contract documents.

Task 2. Construction Phase Services

EEI will provide the Client with the construction phase services listed below, which are only related to the civil improvements under this contract. The Client will administer all construction contracts. EEI will:

1. Coordinate and attend up to one (1) pre-construction meeting with City of Lampasas/EDC representatives and the selected Contractor.
2. Make up to twelve (12) monthly visits to the project site in order to observe the progress and quality of the civil aspects of the work of the construction contractor. Based on EEI's site visits, EEI will inform the Client as to the progress of the work and advise the Client of any substantial defects and deficiencies in the work of the contractor which are discovered by EEI, or are otherwise brought to EEI's attention.
3. The LEDC, City staff, EEI, and the Contractor will conduct a monthly project status conference call or site meeting to review progress, schedule, issues, issues resolution and other items as needed. Monthly project status meetings shall be coordinated and scheduled by the LEDC or City staff
4. Consult with and advise the Client and issue instructions to the contractor on civil engineering items requested by the Client.
5. Review Contractor submittals.
6. Review Contractor pay applications submitted on a monthly basis.
7. Conduct, in company with the Client, a final inspection of the civil facilities of the project for conformance with the design concept of the project and in general compliance with the Contract.
8. Revise contract drawings to show the work as actually constructed and furnish Client with a set of record drawings. Redline drawings shall be provided by the Contractor noting all changes from the approved drawings upon which EEI can rely in preparing the record drawings.

EEI shall not be responsible for the means, methods, techniques, sequences, or procedures of construction selected by the Contractor or the safety precautions and programs incidental to the work of the Contractor. EEI shall not guarantee the performance of the Contractor nor be responsible for the acts, errors, omissions, or the failure of the Contractor to perform the construction work in accordance with the Contract Documents.

Client agrees to include in all construction contract provisions for Contract indemnification of both the Client and EEI for Contractor's negligence and to name both the Client and EEI as additional insured on applicable contractor's insurance policies.

FEE AND BILLING

EEI will provide the services identified herein based upon the summary below:

Lump Sum (LS) – EEI's labor is included and will be billed based upon the lump sum amount identified.

Task	Task Description	Fee Type	Budget
1	Bid Phase Services	LS	\$ 4,800
2	Construction Phase Services	LS	\$ 15,900
	<i>Additional Services Total</i>		<i>\$ 20,700</i>

Items not specifically identified in the above Scope of Services will be considered an additional service.

Fees will be invoiced monthly in the consultant's format based, as applicable, upon the percentage of services completed or actual services performed, and expenses incurred as of the invoice date. Payment will be due within 30 days of your receipt of the invoice.

Reimbursable expenses, including printing, plotting, reproduction, messenger service, taxes on surveys, recording fees, etc., will be considered reimbursable. They will be billed separately at 1.10 times the direct cost incurred. All permitting, application, and similar project fees will be paid directly by the Client.



Mrs. Mandy Walsh, May 24, 2021

CLOSURE

Except as specifically amended by this letter of Additional Authorization, all terms and conditions of the Agreement shall remain in full force and effect.

If you concur in all the foregoing and wish to direct us to proceed with the additional services, please have an authorized person execute this Agreement in the space provided below and return a copy to us.

We appreciate the opportunity to provide this proposal to you. If you have any questions, please call me at (512) 556-8160.

Sincerely,

ECKERMANN ENGINEERING, INC.

Derrek Eckermann, P.E.
President

APPROVED:

Client: LAMPASAS ECONOMIC DEVELOPMENT CORPORATION

Signature:

Typed or Printed Name: Mandy Walsh

Title: EDC Director

Date: 6/21/2021

**BUSINESS FOR THE LAMPASAS ECONOMIC
DEVELOPMENT CORPORATION
OF THE
CITY OF LAMPASAS**

Subject:

Discussion regarding the Business Park Zoning; Zone 1 (Low Intensity), Zone 2 (Medium Intensity) and Zone 3 (High Intensity) including definitions and possibly identifying areas.

For the Agenda of: August 18, 2021

Attachments: N/A

Summary Statement:

In early 2017 the three Zoning Districts were defined identifying the types of land uses for different areas of the Business Park for consideration of adoption in the City of Lampasas Zoning Regulations. This item has been placed on the LEDC agenda to provide the Board an opportunity for input and to review the proposed zoning. The summary of districts is as follows:

BUSINESS PARK ZONE 1 (LOW INTENSITY) “BPZ1” The Low Intensity District anticipates land uses that do not impact the area in terms of noise, traffic, density; and design standards that promote a higher architectural standard including landscaping, exterior finishes and signage. The typical land uses would include Offices, Research, Financial Services, Software Development, Retail and Hospitality.

BUSINESS PARK ZONE 2 (MEDIUM INTENSITY) “BPZ2” The Medium Intensity District anticipates land uses that can accommodate slightly more intense uses that require more frequent or after hour traffic patterns; have a greater potential for increased noise and have a reduced construction and design standards due to the proximity to streets or access. The typical land uses would include Manufacturing, Offices, Research and Development, and uses generally allowed in the Low Intensity District.

BUSINESS PARK ZONE 3 (HIGH INTENSITY) “BPZ3” The High Intensity District anticipates uses that are typical of an industrial zoning district with higher volume of traffic, possibly in the evening and week end; noise generated from more intense manufacturing or assembly; and greater latitude for exterior finishes and outdoor storage of materials. The typical land uses would include Heavy Manufacturing, Material Batching or Mixing, Trade Shops or Propane Storage.

The Board may also consider inclusions related to building height, setbacks from property lines, maximum coverage, outdoor storage, and relationship to the Comprehensive Plan.

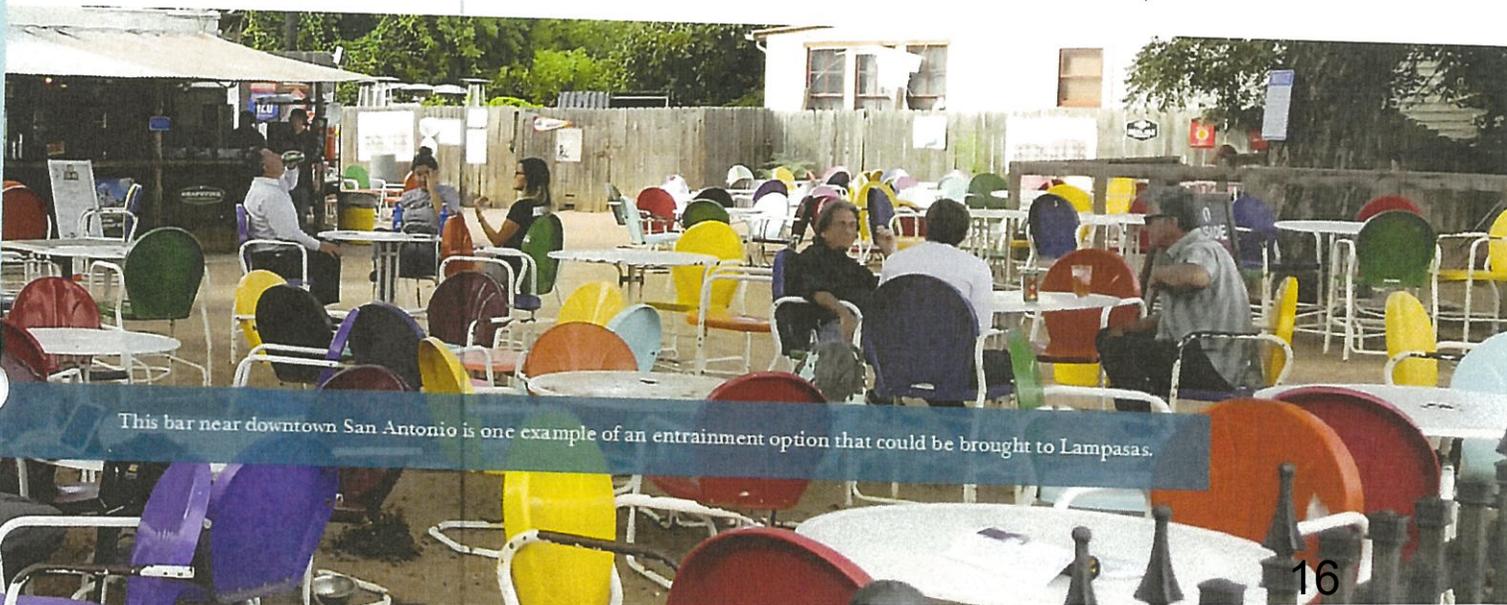
Electric and Waste Treatment buildings). It is also the neighborhood where the historic Colored School is located. The neighborhood's location along a major thoroughfare, its proximity to a potential trail network on Sulphur Creek, and its relatively low density of development could make it perfectly suited to meet some of the commercial and needs that will not be easily accommodated in a built-out Downtown environment. This area is worthy of future study for its market potential as the land use code update progresses.

Action 3.3.3

Provide residents with new entertainment and dining opportunities in Lampasas. When citizens responded to the survey prepared for this comprehensive plan, the most frequently identified needs with respect to new businesses were entertainment and dining options. Lampasas residents report dissatisfaction with their limited number of options. For date night, movies and family outings, they often travel to adjoining cities rather than spending their dollars in town. Citizens also cited a need for more clothing stores, particularly for women and children. The City's EDC maintains data that shows in detail how Lampasas' residents are spending their money at home, and how far they are traveling for other goods and services. This data should continue be used in attracting larger-scale, nationally recognized retailers and restaurants. However, it can also be used to identify where City support could encourage local businesses to fill these needs. Renovating a space Downtown or in another centrally located area could provide lower cost space subdivided to serve multiple small businesses. Establishing pop-up spaces in City-owned property or with local landlords could allow would-be entrepreneurs and restaurateurs can temporarily try out their ideas and determine if a permanent location is warranted.

Action 3.3.4

Identify appropriate opportunities on highway corridors for new commercial development and employment centers. As Lampasas and the surrounding cities grow, there will be additional demand and opportunities for larger scale retail. Stakeholders identified the south side of U.S. Highways 281 and 183 as potential locations for this type of development. While the large retailers and restaurateurs follow very stringent criteria when choosing locations, the City and EDC may benefit from building on EDC's existing research to prepare a Real Estate Market Analysis to better understand supply and demand in the regional market, the City's primary trade area as well as land use industry trends that might be appropriate for Lampasas. Because the City has expressed an interest in identifying and packaging new development sites along its highways and even Key Avenue, these efforts could be targeted toward stimulating new development on these sites in particular.



This bar near downtown San Antonio is one example of an entertainment option that could be brought to Lampasas.

Action 4.1.3

Establish a Buy Local campaign. A Buy Local campaign led by the LEDC and its partners can encourage citizens to spend their dollars with locally owned businesses. This will serve as an opportunity to improve the City's tax base, while also leading to more efficient land use that place less demand on its roads, utilities and safety services. Particularly as small businesses struggle with the interruptions of COVID-19, the City can offer promotions and publicity that help encourage its citizens to reinvest in the businesses who count on their local customers for their survival through good times and bad.

Action 4.1.4

Provide incentives to encourage Key Avenue property owners to develop or improve their properties. Key Avenue does not adequately reflect the character of Lampasas. The streetscape created by a wide highway, buildings set behind a sea of parking, large signage and minimal landscaping communicate the message that the corridor is just like any other. Many of the remaining vacant parcels along Key Avenue have a relatively small footprint, and are not commercially viable to develop in today's market.

If the City can assemble larger contiguous sites to meet an identified need for new commercial, restaurant or entertainment uses, these parcels can serve as a draw for new businesses or entrepreneurs to establish themselves in Lampasas.

Action 4.1.5

Find opportunities for cost-sharing for infrastructure improvements. Community members indicated that identifying who pays for improvements and connections to the water and wastewater system required by new development can sometimes be a point of contention. Connection fees are one way to defray these costs, and the City should regularly update these fees to determine that they are covering the City's costs and are in line with the fees assessed by surrounding communities. Another common strategy is the adopting of a development impact fee, as authorized by *Texas Local Government Code, Title 12. Planning & Development, Subtitle C., Chapter 395. Financing Capital Improvements Required by New Development Subchapter A. General Provisions*, which must be linked to a local Capital Improvement Plan.

Objective 4.2

Attract higher paying, high-skill employers to locate in Lampasas.

Action 4.2.1

Continue to prepare development sites and recruit new employers to the city's business park site. The LEDC is marketing and preparing sites at the business Park and has provided electrical, water and sewer to the location. However, recruiting has been a challenge despite the site's location on U.S. 183. It may be necessary to invest in some development-ready sites with water, sewer, drainage, electrical and internal roadway infrastructure to accelerate recruitment. The development of pad ready sites could be phased particularly due to challenging topography and drainage on the southern portion of the property.

FIGURE 6.2. IMPLEMENTATION ACTION PLAN (CONT.)

ACTION #	ACTION RECOMMENDATION	INITIATION TIME FRAME				INVOLVED ENTITIES	ACTION TYPES
		SHORT TERM (1-2 YRS.)	MID TERM (3-10 YRS.)	LONG TERM (10+ YRS.)	ON-GOING		
Objective 3.3: Expand opportunities for new commercial development and employment to serve the needs of citizens and attract residents from surrounding communities.							
3.3.1	Revise zoning and development regulations governing Key Avenue to improve the appearance of the corridor, while identifying sites to catalyze new development.		■			Building and Planning	Regulation
3.3.2	Evaluate the potential for a mixed-use district east of Sulphur Creek.		■			Building and Planning	Study
3.3.3	Provide residents with new entertainment and dining opportunities in Lampasas.		■			LEDC	Operational Change
3.3.4	Identify appropriate opportunities on highway corridors for new commercial development and employment centers.		■			Building and Planning	Study
Goal 4: Expand retail and entertainment options to serve residents and to make Lampasas a destination for visitors who will contribute to the City's economy.							
Objective 4.1: Foster continued economic growth in Lampasas.							
4.1.1	Encourage people passing through Lampasas on their way to major metropolitan areas and Hill Country destinations to stay and visit the City's attractions.		■			LEDC	Policy
4.1.2	Continue to support the efforts of the Lampasas Economic Development Corporation (LEDC) to promote the economic development of the community.				■	LEDC	Policy
4.1.3	Establish a Buy Local campaign.	■				LEDC	Operational Change
4.1.4	Provide incentives to encourage Key Avenue property owners to develop or improve their properties.		■			LEDC	Policy

CITY OF LAMPASAS
 FINANCIAL STATEMENT
 AS OF: JULY 31ST, 2021

75 -LAMPASAS ECONOMIC DEV CRP
 FINANCIAL SUMMARY

ACCT#	ACCOUNT NAME	ANNUAL BUDGET	CURRENT PERIOD	Y-T-D ACTUAL	% OF BUDGET	Y-T-D ENCUMB.	BUDGET BALANCE
REVENUE SUMMARY							
OPERATING REVENUE							
	TAX REVENUE	310,000.00	42,111.70	345,752.74	111.53	0.00	(35,752.74)
	SERVICE REVENUE	0.00	0.00	100,000.00	0.00	0.00	(100,000.00)
	OTHER REVENUE	1,400.00	0.00	1,081.10	77.22	0.00	318.90
	TRANSFERS	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	TOTAL OPERATING REVENUE	311,400.00	42,111.70	446,833.84	143.49	0.00	(135,433.84)
BOND FUND REVENUE							
	OTHER REVENUE	435,040.00	0.00	550.52	0.13	0.00	434,489.48
	TRANSFERS	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	TOTAL BOND FUND REVENUE	<u>435,040.00</u>	<u>0.00</u>	<u>550.52</u>	<u>0.13</u>	<u>0.00</u>	<u>434,489.48</u>
	FUND TOTAL REVENUE	<u>746,440.00</u>	<u>42,111.70</u>	<u>447,384.36</u>	<u>59.94</u>	<u>0.00</u>	<u>299,055.64</u>
EXPENDITURE SUMMARY							
LEDC OPERATING FUNDS							
	SUPPLIES	500.00	0.00	190.61	38.12	0.00	309.39
	CONTRACTUAL SERVICES	38,176.00	1,255.94	23,992.18	62.85	0.00	14,183.82
	MAINTENANCE	2,300.00	0.00	2,175.52	94.59	0.00	124.48
	OTHER EXPENSES	59,300.00	3,119.18	35,904.79	60.55	0.00	23,395.21
	CAPITAL EXPENDITURES	0.00	0.00	0.00	0.00	0.00	0.00
	CONTINGENCY AND RESERVES	0.00	0.00	0.00	0.00	0.00	0.00
	TRANSFERS	50,875.00	0.00	0.00	0.00	0.00	50,875.00
	DEBT SERVICE	<u>154,808.00</u>	<u>0.00</u>	<u>77,403.64</u>	<u>50.00</u>	<u>0.00</u>	<u>77,404.36</u>
	TOTAL LEDC OPERATING FUNDS	305,959.00	4,375.12	139,666.74	45.65	0.00	166,292.26
LAMPASAS EDC BOND FUNDS							
	CONTRACTUAL SERVICES	0.00	0.00	0.00	0.00	0.00	0.00
	CAPITAL EXPENDITURES	0.00	0.00	0.00	0.00	0.00	0.00
	CONTINGENCY AND RESERVES	<u>435,040.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>435,040.00</u>
	TOTAL LAMPASAS EDC BOND FUNDS	<u>435,040.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>435,040.00</u>
	FUND TOTAL EXPENDITURES	<u>740,999.00</u>	<u>4,375.12</u>	<u>139,666.74</u>	<u>18.85</u>	<u>0.00</u>	<u>601,332.26</u>
	TOTAL PROFIT / (LOSS)	5,441.00	37,736.58	307,717.62	655.53	0.00	(302,276.62)

CITY OF LAMPASAS
FINANCIAL STATEMENT
AS OF: JULY 31ST, 2021

75 -LAMPASAS ECONOMIC DEV CRP
FINANCIAL SUMMARY

ACCT#	ACCOUNT NAME	ANNUAL BUDGET	CURRENT PERIOD	Y-T-D ACTUAL	% OF BUDGET	Y-T-D ENCUMB.	BUDGET BALANCE
		=====	=====	=====	=====	=====	=====

CITY OF LAMPASAS
 FINANCIAL STATEMENT
 AS OF: JULY 31ST, 2021

75 -LAMPASAS ECONOMIC DEV CRP
 REVENUES

ACCT#	ACCOUNT NAME	ANNUAL BUDGET	CURRENT PERIOD	Y-T-D ACTUAL	% OF BUDGET	Y-T-D ENCUMB.	BUDGET BALANCE
OPERATING REVENUE							
TAX REVENUE							
400-4017	SALES TAX	310,000.00	42,111.70	345,752.74	111.53	0.00	(35,752.74)
	TOTAL TAX REVENUE	310,000.00	42,111.70	345,752.74	111.53	0.00	(35,752.74)
SERVICE REVENUE							
400-4330	LEASE REVENUE	0.00	0.00	0.00	0.00	0.00	0.00
400-4330.01	LEASE REVENUE (QUONSET HUT)	0.00	0.00	0.00	0.00	0.00	0.00
400-4335	WEBSITE REVENUES	0.00	0.00	0.00	0.00	0.00	0.00
400-4383	DONATIONS	0.00	0.00	100,000.00	0.00	0.00	(100,000.00)
	TOTAL SERVICE REVENUE	0.00	0.00	100,000.00	0.00	0.00	(100,000.00)
OTHER REVENUE							
400-4710	BONDS	0.00	0.00	0.00	0.00	0.00	0.00
400-4820	INTEREST & DIVIDENDS	1,400.00	0.00	1,081.10	77.22	0.00	318.90
400-4821	INTEREST NOTE BACHMAYER	0.00	0.00	0.00	0.00	0.00	0.00
400-4822	INTEREST NOTE - HVM PECAN CR	0.00	0.00	0.00	0.00	0.00	0.00
400-4830	SALE OF FIXED ASSETS	0.00	0.00	0.00	0.00	0.00	0.00
400-4897	DESIGNATED RE/DONATIONS	0.00	0.00	0.00	0.00	0.00	0.00
400-4898	UNDESIGNATED RETAINED EARNIN	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL OTHER REVENUE	1,400.00	0.00	1,081.10	77.22	0.00	318.90
TRANSFERS							
400-4910	TRANSFER FROM GENERAL FUND	0.00	0.00	0.00	0.00	0.00	0.00
400-4999	MISCELLANEOUS REVENUES	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL TRANSFERS	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL OPERATING REVENUE	311,400.00	42,111.70	446,833.84	143.49	0.00	(135,433.84)
BOND FUND REVENUE							
OTHER REVENUE							
410-4520	LOAN PROCEEDS	0.00	0.00	0.00	0.00	0.00	0.00
410-4710	BOND FUNDS	0.00	0.00	0.00	0.00	0.00	0.00
410-4820	INTEREST EARNED	3,000.00	0.00	550.52	18.35	0.00	2,449.48
410-4898	DESIGNATED RE/BOND FUNDS	432,040.00	0.00	0.00	0.00	0.00	432,040.00
	TOTAL OTHER REVENUE	435,040.00	0.00	550.52	0.13	0.00	434,489.48
TRANSFERS							
410-4999	MISCELLANEOUS REVENUE	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL TRANSFERS	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL BOND FUND REVENUE	435,040.00	0.00	550.52	0.13	0.00	434,489.48

CITY OF LAMPASAS
FINANCIAL STATEMENT
AS OF: JULY 31ST, 2021

75 -LAMPASAS ECONOMIC DEV CRP
REVENUES

ACCT#	ACCOUNT NAME	ANNUAL BUDGET	CURRENT PERIOD	Y-T-D ACTUAL	% OF BUDGET	Y-T-D ENCUMB.	BUDGET BALANCE
***	FUND TOTAL REVENUE ***	746,440.00	42,111.70	447,384.36	59.94	0.00	299,055.64

FINANCIAL STATEMENT
 AS OF: JULY 31ST, 2021

 75 -LAMPASAS ECONOMIC DEV CRP
 LEDC OPERATING FUNDS
 DEPARTMENT EXPENSES

ACCT#	ACCOUNT NAME	ANNUAL BUDGET	CURRENT PERIOD	Y-T-D ACTUAL	% OF BUDGET	Y-T-D ENCUMB.	BUDGET BALANCE
SUPPLIES							
500-5230	UNIFORMS	0.00	0.00	0.00	0.00	0.00	0.00
500-5250	HAND TOOLS & SMALL EQUIPMENT	0.00	0.00	0.00	0.00	0.00	0.00
500-5260	POSTAGE	0.00	0.00	0.00	0.00	0.00	0.00
500-5265	COMPUTER SOFTWARE & EQUIPMEN	250.00	0.00	0.00	0.00	0.00	250.00
500-5270	SUPPLIES	250.00	0.00	190.61	76.24	0.00	59.39
500-5295	BOOKS & PUBLICATIONS	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	TOTAL SUPPLIES	500.00	0.00	190.61	38.12	0.00	309.39
CONTRACTUAL SERVICES							
500-5300	CONTRACT LABOR	0.00	0.00	0.00	0.00	0.00	0.00
500-5316	BOND AGENT FEES	0.00	0.00	0.00	0.00	0.00	0.00
500-5320	TELEPHONE SERVICES	1,176.00	37.99	379.90	32.30	0.00	796.10
500-5325	UTILITIES	0.00	0.00	0.00	0.00	0.00	0.00
500-5346	ENGINEERING/SURVEYING SERVIC	0.00	0.00	0.00	0.00	0.00	0.00
500-5355	INSURANCE-PROPERTY	0.00	0.00	0.00	0.00	0.00	0.00
500-5361	LEGAL SERVICES	2,500.00	0.00	0.00	0.00	0.00	2,500.00
500-5373	PROMOTION AND ADVERTISING	7,500.00	217.95	6,712.28	89.50	0.00	787.72
500-5388	TAXES ON PROPERTY	0.00	0.00	0.00	0.00	0.00	0.00
500-5395	PROFESSIONAL SERVICES	15,000.00	0.00	6,900.00	46.00	0.00	8,100.00
500-5397	ADMIN & OVERHEAD	12,000.00	1,000.00	10,000.00	83.33	0.00	2,000.00
500-5398	VISION LAMPASAS	0.00	0.00	0.00	0.00	0.00	0.00
500-5399	OTHER SERVICES	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	TOTAL CONTRACTUAL SERVICES	38,176.00	1,255.94	23,992.18	62.85	0.00	14,183.82
MAINTENANCE							
500-5405	BUILDING & GROUNDS MAINTENAN	0.00	0.00	0.00	0.00	0.00	0.00
500-5425	OFFICE EQUIPMENT MAINTENANCE	<u>2,300.00</u>	<u>0.00</u>	<u>2,175.52</u>	<u>94.59</u>	<u>0.00</u>	<u>124.48</u>
	TOTAL MAINTENANCE	2,300.00	0.00	2,175.52	94.59	0.00	124.48
OTHER EXPENSES							
500-5451	BUSINESS EXPENSES	2,500.00	169.27	1,605.88	64.24	0.00	894.12
500-5452	TRAVEL & TRAINING	6,000.00	0.00	624.00	10.40	0.00	5,376.00
500-5453	DUES & MEMBERSHIPS	800.00	0.00	725.00	90.63	0.00	75.00
500-5499	ECONOMIC DEVELOPMENT PROGRAM	50,000.00	2,949.91	32,949.91	65.90	0.00	17,050.09
500-5499.01	ECON DVLPMNT PROGRAM	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	TOTAL OTHER EXPENSES	59,300.00	3,119.18	35,904.79	60.55	0.00	23,395.21
CAPITAL EXPENDITURES							
500-5505	BUILDING & GROUNDS	0.00	0.00	0.00	0.00	0.00	0.00
500-5530	WATER SYSTEMS	0.00	0.00	0.00	0.00	0.00	0.00
500-5535	ELECTRIC SYSTEMS	0.00	0.00	0.00	0.00	0.00	0.00
500-5540	SEWER SYSTEMS	0.00	0.00	0.00	0.00	0.00	0.00
500-5545	STREETS & DRAINAGE	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	TOTAL CAPITAL EXPENDITURES	0.00	0.00	0.00	0.00	0.00	0.00

CITY OF LAMPASAS
 FINANCIAL STATEMENT
 AS OF: JULY 31ST, 2021

75 -LAMPASAS ECONOMIC DEV CRP
 LEDC OPERATING FUNDS
 DEPARTMENT EXPENSES

ACCT#	ACCOUNT NAME	ANNUAL BUDGET	CURRENT PERIOD	Y-T-D ACTUAL	% OF BUDGET	Y-T-D ENCUMB.	BUDGET BALANCE
CONTINGENCY AND RESERVES							
500-5600	CONTINGENCY/RESERVES	0.00	0.00	0.00	0.00	0.00	0.00
500-5601	DONATION RESERVES	0.00	0.00	0.00	0.00	0.00	0.00
500-5610	DEPRECIATION	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	TOTAL CONTINGENCY AND RESERVES	0.00	0.00	0.00	0.00	0.00	0.00
TRANSFERS							
500-5710	TRANSFER TO GENERAL FUND	0.00	0.00	0.00	0.00	0.00	0.00
500-5722	TRANSFER TO FUND 22	50,875.00	0.00	0.00	0.00	0.00	50,875.00
500-5751	TRANSFER TO FUND 51 (EDUCATI	0.00	0.00	0.00	0.00	0.00	0.00
500-5759	TRANSFER TO FUND 59	0.00	0.00	0.00	0.00	0.00	0.00
500-5776	TRANSFER TO LEDC DESIGNATED	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	TOTAL TRANSFERS	50,875.00	0.00	0.00	0.00	0.00	50,875.00
DEBT SERVICE							
500-5800	PRINCIPAL PAYMENT	109,912.00	0.00	54,607.13	49.68	0.00	55,304.87
500-5801	INTEREST PAYMENT	<u>44,896.00</u>	<u>0.00</u>	<u>22,796.51</u>	<u>50.78</u>	<u>0.00</u>	<u>22,099.49</u>
	TOTAL DEBT SERVICE	154,808.00	0.00	77,403.64	50.00	0.00	77,404.36
<hr/>							
	TOTAL LEDC OPERATING FUNDS	<u>305,959.00</u>	<u>4,375.12</u>	<u>139,666.74</u>	<u>45.65</u>	<u>0.00</u>	<u>166,292.26</u>

CITY OF LAMPASAS
 FINANCIAL STATEMENT
 AS OF: JULY 31ST, 2021

75 --LAMPASAS ECONOMIC DEV CRP
 LAMPASAS EDC BOND FUNDS
 DEPARTMENT EXPENSES

ACCT#	ACCOUNT NAME	ANNUAL BUDGET	CURRENT PERIOD	Y-T-D ACTUAL	% OF BUDGET	Y-T-D ENCUMB.	BUDGET BALANCE
<u>CONTRACTUAL SERVICES</u>							
510-5316	BANK CHARGES	0.00	0.00	0.00	0.00	0.00	0.00
510-5346	ENGINEERING/SERVEYING SERVIC	0.00	0.00	0.00	0.00	0.00	0.00
510-5361	LEGAL SERVICES	0.00	0.00	0.00	0.00	0.00	0.00
510-5395	PROFESSIONAL SERVICES	0.00	0.00	0.00	0.00	0.00	0.00
510-5399	OTHER SERVICES	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL CONTRACTUAL SERVICES	0.00	0.00	0.00	0.00	0.00	0.00
<u>CAPITAL EXPENDITURES</u>							
510-5505	BUILDING AND GROUNDS	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL CAPITAL EXPENDITURES	0.00	0.00	0.00	0.00	0.00	0.00
<u>CONTINGENCY AND RESERVES</u>							
510-5600	CONTINGENCY/RESERVES	435,040.00	0.00	0.00	0.00	0.00	435,040.00
	TOTAL CONTINGENCY AND RESERVES	435,040.00	0.00	0.00	0.00	0.00	435,040.00
<hr/>							
	TOTAL LAMPASAS EDC BOND FUNDS	435,040.00	0.00	0.00	0.00	0.00	435,040.00
<hr/>							
***	TOTAL EXPENSES ***	740,999.00	4,375.12	139,666.74	18.85	0.00	601,332.26
<hr/>							
	TOTAL PROFIT / (LOSS)	5,441.00	37,736.58	307,717.62	0.00	0.00	(302,276.62)
<hr/>							

*** END OF REPORT ***

75 -LAMPASAS ECONOMIC DEV CRP

ACCT# ACCOUNT NAME

ASSETS
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1020	FSB CHECKING 7001092 LEDC	380,242.44	
1021	FSB CAPITAL FD CHECKING7002363	2,595.86	
1025	FSB LEDC LOAN 2678	0.00	
1026	BUSINESS BANK OF TX 4001561	486,741.35	
1030	CLAIM ON CASH	339,027.57	
1210	ACCOUNTS RECEIVABLE	0.00	
1222	ACCOUNTS RECEIVABLE	0.00	
1235	NOTE RECEIVABLE BACHMAYER	0.00	
1236	NOTE RECEIVABLE-PECAN CRK HVM	0.00	
1300	LAND PURCHASE/IMPROVEMENTS	1,725,616.61	
1310	FAG-BUILDINGS & IMPROVEMENTS	17,975.00	
1396	ACCUMULATED DEPRECIATION	(142,005.00)	
1499	DUE FROM CASH & CONCENTRATION	0.00	
1999	LEDC CLEARING ACCOUNT	<u>0.00</u>	
	TOTAL ASSETS		2,810,193.83

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LIABILITIES & FUND BALANCE
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2209	ACCOUNTS PAYABLE CAPITAL ACCT	0.00	
2210	ACCOUNTS PAYABLE	207.26	
2220	ACCOUNTS PAYABLE PENDING	0.00	
2225	ACCRUED INTEREST PAYABLE	3,168.85	
2283	UNAPPLIED CREDIT	0.00	
2284	BONDS PAYABLE	1,227,858.14	
3009	DESIGNATED RE/DONATIONS	0.00	
3010	UNASSIGNED FUND BALANCE	1,090,511.49	
3030	ASSIGNED FUND BALANCE	180,730.47	
	CURRENT INCREASE / (DECREASE) IN FUND BALANCE	<u>307,717.62</u>	
	TOTAL LIABILITIES & FUND EQUITY		2,810,193.83

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Glenn Hegar
Texas Comptroller of Public Accounts



City Sales and Use Tax Comparison Summary August 2021

Download and further analyze current and historic data using the Texas Open Data Center.

NOTE: Some jurisdictions may have changed tax rates, thus affecting the comparison. See Local Sales Tax Rate Information Report [comptroller.texas.gov/taxes/sales/rate-report.php] for a list of jurisdictions who have changed rates in the preceding 14 months.

U/C = Unable To Compute Percentage Change

Total Net Payments This Period: **\$692,453,780.57**; Comparable Payment Prior Year: **\$595,953,386.80**; Percent Change: **16.19%**

Total Payments YTD: **\$4,662,932,795.83**; Total Prior Year Payment YTD: **\$4,149,116,147.31**; Percent Change: **12.38%**

City	Net Payment This Period	Comparable Payment Prior Year	% Change	Payment YTD	Prior Year Payment YTD	% Change
Lamp						
Lampasas	\$237,474.51	\$203,677.94	16.59%	\$1,723,625.48	\$1,406,623.78	22.53%

Rows 1 to 1 of 1166 Total

If you have questions about Tax Allocation Payment Distribution Schedule, please contact us [<mailto:Taxalloc.RevAcct@cpa.texas.gov>].

Lampasas Economic Development Corporation

From: Mandy Walsh

Re: Staff Report

Date: August 2021



Business Workshop

The Chamber & LEDC co-hosted another business workshop with a presentation from Surge Companies. This workshop was about Profitable Growth, which included discussions on how to measure real profit vs. hidden cost, profit vs. inventory, dead time issues, profit vs. volume and pitfalls of selling your business into the red. Additional discussions covered how to utilize profit and the three best ways to maximize profit growth. Businesses in attendance included Merk & Tilley's, The Doghouse, Blue Jean Creative, Deja Nu, Gabby's Creations, Martin's Rod & Custom, Built for the Trades and Broken B Erectors. The next workshop, Competitive Analysis, will be on September 20th in the Calvert Building.

Congressman Visit

Congressman Roger Williams plans to host a roundtable discussion at Alamo Coffee on September 10th. Congressman will be talking about legislation he is working to get amended, rural broadband and the new infrastructure legislation, and fielding any questions or concerns from citizens. This will be open to any and all Lampasas citizens that wish to attend and Alamo Coffee is offering 15% discount for the event attendees. Feel free to invite those you think might be interested.

LCHEC

I serve as the LCHEC Board president and I recently met with the Director Derrick Berrios regarding funding opportunities. Mr. Berrios shared information regarding a USDA grant and SBA loan. LCHEC (a nonprofit) will be applying for the 2021 USDA Rural Cooperative Development Grant, which can reach up to \$200,000, but he will be applying for \$80,000 based on matching needs. The loan opportunity is from the SBA, and Mr. Berrios explained it is an EIDL loan which can be forgiven. LCHEC will be seeking \$238,000 from the SBA loan program. LCHEC has received \$15,000 in grant funding and a \$30,000 forgivable loan all within the past year.

West Oaks Expansion

The West Oaks Independent Living Community located at 1212 W 6th Street is planning an expansion. The owner recently reached out to staff looking to hire a social media marketing representative as they plan their expansion. The expansion will include new 2-bedroom apartments, as well as all of the current amenities (bi-weekly house cleaning, home cooked meals twice per day on weekdays, water/sewer/trash, cable TV, in building washers and dryers, and storage space). The City planning and development department is awaiting a set of plans to review, but the owner hopes to have the new apartments ready by 2022.



Texas ED Connection

We (LEDC) became a member of the Texas Economic Development Connection last year, which was founded to help out-of-state businesses connect with community partners across the State of Texas and their economic development teams. The founder's mission is to help reduce the cost and stress for small business owners who've made the decision to move or expand into Texas. Since we joined, Lampasas has been included in marketing efforts through (5) comprehensive email campaigns sent to 22,187 potential prospects and development contacts, with (1) more scheduled for this month, including Adroll and Google text ads. In addition, (4) RFP's have gone out to members from prospects interested in relocating their business to Texas. There have been multiple events and webinars shared with members, and have (9) more scheduled for the remainder of 2021, but look to be add more. This has been a benefit to us as it helps align prospects looking for certain criteria in specific areas of Texas. It also gives smaller communities the opportunity to be seen, and to compete against the larger communities that typically are easiest for prospects to find and gather information.

Eclipse 2024 event

Staff recently met with organizers for the Eclipse 2024 event. The meeting covered public safety, promotion, logistics and overall community preparation. From the discussion staff has compiled a list of people to form a task force, with plans to meet on August 25th at the County Courthouse. This meeting will involve event logistics and other opportunities for the City and County. Groups include ISD, State, TxDOT, City/County public safety and Visitors Center to name a few.

CTCOG CEDS

The DDCT Board, which I serve on, is partnering with the MRB Group to update CTCOG's current Comprehensive Economic Development Strategy plan for Central Texas. The most recent meeting covered the action plan outline, and each of the counties in the CTCOG region will be expected to complete a CEDS matrix by August 16th to include input for their respective county. The action plan goals include strategies to improve and formalize emergency operational and communication protocols within and across jurisdictions; educate and prepare residents and businesses to better sustain themselves during disasters; prepare and harden infrastructure needed for emergency communications, emergency services and resilience; develop a strong regionally-based business marketing effort; strengthen the conditions for growth of new and existing businesses; cultivate, attract and retain a talented workforce; proactively shape growth to ensure quality of place; enhance the region's economic connectivity; improve municipal systems that allow for fair taxation, stable revenues and growth; and strengthen CTCOG offering to complement municipalities' capabilities. Once we've completed the CEDS I'll be sure to make it accessible on our LEDC website.

Workforce

The Central Texas Workforce Board meets every fourth Thursday of the month at 9:00 am in the Killeen Career Center. I recently met with the



Director of Industry/Education Partnerships with the Central Texas Workforce Solutions and plan to begin attending these to gain more information on how to help our local business owners recruit and retain employees. I have recently talked with several local business owners still experiencing challenges in recruiting and hiring talent. I met with BHI representatives most recently; they've been attending several Central Texas job fairs and have now filled most vacancies in their Lampasas office, with the exception of one. Central Texas Workforce Solutions has recently been hosting hiring events in key locations in the communities rather than at their offices in Killeen, as they've done in the past. The City of Temple has a first Friday event in their downtown and the CTWS hosted a hiring event in the plaza in front of the Train Depot, which was very successful. They are also planning an event at the "Market Heights Shopping Center" in Harker Heights with the retail developer that owns the property. These are ideas we've discussed doing for Lampasas, as I've had several businesses request another Job Fair for 2021, perhaps in the Fall. The thought is to partner with CTWS, and possibly the Chamber of Commerce to do something special and out of the normal for Lampasas, with the CTWS staff running the event and all organizations assisting in marketing the event.