

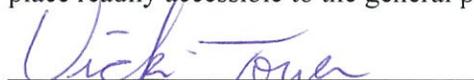
**NOTICE OF REGULAR MEETING OF THE  
LAMPASAS ECONOMIC DEVELOPMENT BOARD  
OF THE CITY OF LAMPASAS, TEXAS  
WEDNESDAY, SEPTEMBER 18, 2019  
CITY ADMINISTRATION BUILDING - CONFERENCE ROOM  
312 EAST THIRD STREET  
5:30 PM**

Notice is hereby given that the regular meeting of the Lampasas Economic Development Corporation Board of the City of Lampasas will be held on Wednesday, September 18, 2019 at 5:30 p.m. in the City Administration Building- Conference Room located at 312 East Third Street, Lampasas, Texas. The Lampasas Economic Development Corporation reserves the right to adjourn into Executive Session at any time during the course of this meeting to discuss any of the matters listed, as authorized by the Texas Government Code sections 551.071 (consultation with the attorney), 551.072 (deliberations about real property), 551.073 (deliberations about gifts and donations), 551.074 (personnel matters), 551.076 (deliberations about security devices), and 551.087 (economic development).

**REGULAR SESSION  
5:30 p.m.**

- I. Call to Order
- II. Open forum for citizen comments and questions (limited to five (5) minutes per person)
- III. Discussion and possible action concerning approval of the minutes dated August 21, 2019
- IV. Update and possible action regarding June, July and August Financials
- V. Presentation by Mike Cour with Eco-Strong LLC
- VI. Update on the following:
  - 1.) County and LISD Updates
  - 2.) Staff Updates
    - Congressman Meeting
    - Downtown Development
    - Workforce Development
    - Increased Interest
    - Business Park
    - Comprehensive Plan
- VII. Items that the Board Members may request to be placed on the next agenda
- VIII. Adjourn

I, Vicki Tower, Administrative Secretary of the City of Lampasas, Texas, do hereby certify that this Notice of Meeting was posted on the bulletin board/front window of City Hall, 312 East Third Street, Lampasas, Texas, at a place readily accessible to the general public at all times, on the 12<sup>th</sup> day of September, 2019 at 4:45pm.

  
Vicki Tower, Administrative Secretary

**MINUTES OF REGULAR MEETING OF THE  
LAMPASAS ECONOMIC DEVELOPMENT CORPORATION BOARD  
OF THE CITY OF LAMPASAS, TEXAS  
WEDNESDAY, AUGUST 21, 2019  
CITY ADMINISTRATION BUILDING - CONFERENCE ROOM  
312 EAST THIRD STREET  
5:30 P.M.**

The Lampasas Economic Development Corporation of the City of Lampasas met in regular session on the above date with Vice President Steve Hudson presiding.

**LEDC Members Present:**

Misti Talbert  
Neal Leavell  
Steve Hudson  
Ronnie Vineyard  
TJ Monroe  
Roland Schaub  
Jamie Smart - Ex-Officio  
David Millican - Ex-Officio

**LEDC Members Absent:**

Charlie Pratus, III

**City Staff Present:**

Gary Cox, Assistant City Manager  
Mandy Walsh, Economic Development Director  
Vicki Tower, Administrative Secretary

**REGULAR SESSION  
5:30 p.m.**

I. Call to Order

Vice President Hudson called the meeting to order at 5:30 p.m.

II. Open forum for citizen comments and questions (limited to five (5) minutes per person)

There were no citizen comments.

III. Discussion and possible action concerning approval of the minutes dated June 19, 2019

Board member Schaub moved to approve the minutes as presented. The motion was seconded by Board member Talbert and with a unanimous vote, the motion carried. (Pratus absent)

IV. Discussion and possible action regarding development of Business Park

Mandy Walsh, Economic Development Director, and Derrek Eckermann with Eckermann Engineering, discussed development of the Business Park with the Board.

Topics of discussion included:

- Grading, fill area, culverts and roadways
- Preliminary utility layouts
- Completed boring for Langerman Foster Engineering Company
- Lot lines
- Detention Ponds
- ROW
- Sidewalks

It was the consensus of the Board to not put in the large detention pond on the West side of the Business Park property.

No action was taken.

V. Discussion and possible action regarding FY 2019-2020 LEDC Budget

Mandy Walsh, Economic Development Director, reviewed the FY 2019-2020 LEDC Budget with the Board.

Topics of discussion included:

- Reviewed overall budget as discussed in the previous LEDC Meeting, without changes
- Reviewed Economic Development Programs line item, which grants funding to various community organizations, and provides incentives for existing businesses and new business recruitment

Board member Schaub moved to accept the FY 2019-2020 LEDC Budget. The motion was seconded by Board member Vineyard and with a unanimous vote, the motion carried. (Pratus absent)

VI. Update and possible action regarding June and July Financials

Mandy Walsh, Economic Development Director, told the Board that due to the inability to access InCode software, the July Financials will be provided at the next Board meeting. There were no significant expenditures to note and will be reviewed in September's Board meeting.

Board member Talbert moved to table Item VI. The motion was seconded by Board member Schaub and with a unanimous vote, the motion carried. (Pratus absent)

VII. Update on the following :

## 1.) County and LISD Updates

Jamie Smart, County Ex-Officio member, reviewed the following:

- County voted not to assist with development with Tala Resorts
- Jail project is moving along
- Working on Budget

David Millican, LISD Ex-officio member reviewed the following:

- School has started and is running smooth
- Enrollment is up by about 30 students – mainly at Middle School and High School
- Teacher positions have been filled
- IT Department positions have been filled
- Badger Field – had company fertilize it – looks good

## 2.) Staff Updates

Mandy Walsh, Economic Development Director, reviewed the following:

- Internship – Cole Wheeler completed his internship on August 13, 2019. Cole worked on several projects, but the most important one was an updated list of vacant buildings along with pertinent details.
- Available properties – There are several vacant buildings being considered by prospects; 1003 S. Key Avenue, 406 E. Third Street, 401 Central Texas Expressway and 206 S. Walnut
- Local Business Spotlight – Rural America Summit – idea presented called the “Local Business Report”
- Flyerview Group – Walsh met a presenter with Flyerview Group, at the Rural America Summit, who creates marketing tools for EDCs. Walsh met with him last week and discussed the following:
  - Maps
  - Demographics
  - Digital and print pieces
  - Digital flip book
- CTE
  - Julie Salvatto will begin her tenure as LHS CTE Director in January 2020
  - CTE Advisory Board meeting on September 10, 2019
  - Workforce Development meeting on September 13, 2019
  - Possibly hosting a luncheon (open to the public) on October 25, 2019 with presentations from Julie Salvatto on CTE courses, LCHEC, CTC and Central Texas Workforce
- LCHEC – The LCHEC Board met recently, and discussed ideas for additional funding and sustainability. Walsh is working with the LCHEC Director on setting up meetings with a few of our larger employers in order to discuss possibly offering training for their employees

- SBDC/Local entrepreneurs – Walsh has been working with our Small Business Development Representative on two local entrepreneurs getting their businesses started here in Lampasas. Both businesses already have locations confirmed and hope to start up this Fall.
- Development Updates
  - Commercial real estate developer that has an interest in the Hill Country and has been looking at commercial development opportunities in this area, has expressed interest in a few vacant buildings
  - Burger King – had some coordination issues on ordering equipment and will be slightly delayed
  - Mojo Coffee – delayed a bit due to delay in their steel shipment and replacing damaged windows
  - Silver Creek Assisted Living – has gone vertical and is moving along
  - Mike Irvin’s property on US Hwy 281 South – slab has been poured and is moving along; planning to open by October 2019; Lampasas Nutrition will be one of the businesses at this location
- Presentations
  - Walsh will have an upcoming City Council presentation on September 23, 2019, on behalf of the LEDC - annual update
  - Walsh will present to the Retired Teachers Association and the Town & Country Study Club this Fall and early 2020
- Stand Up Rural America – Walsh told the Board that this was the best summit that she has attended thus far. This summit was packed full of dynamic, successful rural economic developers that spoke on panel discussions over relatable topics and presented information tailored precisely for rural communities. Walsh plans to attend the summit again next year, if affordable, since it changes locations each year.
- Comprehensive Plan
  - Upcoming meetings for the City’s Comprehensive Plan
    1. August 28, 2019 at 4 p.m. – for local business owners
    2. August 28, 2019 at 5:30 p.m. – for neighborhood/young families group
    3. August 29, 2019 from 6 p.m. to 8 p.m. – open house meeting
  - Comprehensive Plan survey through September 6, 2019
- Broadband Project
  - September 3, 2019 – Joint meeting with City Council to discuss next steps in broadband project.
  - September 6, 2019 – meeting with Congressman Roger Williams and his staff to voice our concern with the structure of the USDA ReConnect Pilot Program.
  - Well into the application process, found out that our dark fiber model was not an eligible model for this funding.
  - \$5 million dollar build-out instead of \$17 million dollar build out – Foresite discovered a glitch in the software program they were using; it was multiplying portions of the pro forma, which caused the inaccuracy.

VIII. Items that the Board Members may request to be placed on the next agenda

- June, July and August 2019 Financials

IX. Adjourn

Board member Vineyard moved to adjourn the meeting at 6:36 p.m. The motion was seconded by Board member Schaub and with a unanimous vote, the motion carried. (Pratus absent)

PASSED AND APPROVED this \_\_\_\_\_ day of \_\_\_\_\_, 2019.

\_\_\_\_\_  
Steve Hudson, Vice President

\_\_\_\_\_  
Vicki Tower, Administrative Secretary

CITY OF LAMPASAS  
 FINANCIAL STATEMENT  
 AS OF: JUNE 30TH, 2019

75 -LAMPASAS ECONOMIC DEV CRP  
 FINANCIAL SUMMARY

ACCT#	ACCOUNT NAME	ANNUAL BUDGET	CURRENT PERIOD	Y-T-D ACTUAL	% OF BUDGET	Y-T-D ENCUMB.	BUDGET BALANCE
<u>REVENUE SUMMARY</u>							
<u>OPERATING REVENUE</u>							
	TAX REVENUE	295,000.00	26,412.57	231,996.55	78.64	0.00	63,003.45
	SERVICE REVENUE	0.00	0.00	0.00	0.00	0.00	0.00
	OTHER REVENUE	23,742.00	205.34	3,640.81	15.33	0.00	20,101.19
	TRANSFERS	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	TOTAL OPERATING REVENUE	318,742.00	26,617.91	235,637.36	73.93	0.00	83,104.64
<u>BOND FUND REVENUE</u>							
	OTHER REVENUE	538,040.00	654.83	6,678.90	1.24	0.00	531,361.10
	TRANSFERS	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	TOTAL BOND FUND REVENUE	<u>538,040.00</u>	<u>654.83</u>	<u>6,678.90</u>	<u>1.24</u>	<u>0.00</u>	<u>531,361.10</u>
	FUND TOTAL REVENUE	856,782.00	27,272.74	242,316.26	28.28	0.00	614,465.74
<u>EXPENDITURE SUMMARY</u>							
<u>LEDC OPERATING FUNDS</u>							
	SUPPLIES	500.00	0.00	627.85	125.57	0.00	( 127.85)
	CONTRACTUAL SERVICES	38,176.00	1,257.99	20,011.74	54.02	611.86	17,552.40
	MAINTENANCE	6,900.00	0.00	1,973.26	28.60	0.00	4,926.74
	OTHER EXPENSES	68,500.00	21.00	23,771.79	34.98	191.92	44,536.29
	CAPITAL EXPENDITURES	0.00	0.00	0.00	0.00	0.00	0.00
	CONTINGENCY AND RESERVES	0.00	0.00	0.00	0.00	0.00	0.00
	TRANSFERS	49,857.00	0.00	0.00	0.00	0.00	49,857.00
	DEBT SERVICE	<u>154,809.00</u>	<u>0.00</u>	<u>77,403.64</u>	<u>50.00</u>	<u>0.00</u>	<u>77,405.36</u>
	TOTAL LEDC OPERATING FUNDS	318,742.00	1,278.99	123,788.28	39.09	803.78	194,149.94
<u>LAMPASAS EDC BOND FUNDS</u>							
	CONTRACTUAL SERVICES	0.00	11,800.00	11,800.00	0.00	0.00	( 11,800.00)
	CAPITAL EXPENDITURES	0.00	0.00	0.00	0.00	0.00	0.00
	CONTINGENCY AND RESERVES	<u>538,040.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>538,040.00</u>
	TOTAL LAMPASAS EDC BOND FUNDS	<u>538,040.00</u>	<u>11,800.00</u>	<u>11,800.00</u>	<u>2.19</u>	<u>0.00</u>	<u>526,240.00</u>
	FUND TOTAL EXPENDITURES	856,782.00	13,078.99	135,588.28	15.92	803.78	720,389.94
	TOTAL PROFIT / (LOSS)	0.00	14,193.75	106,727.98	0.00	( 803.78)	( 105,924.20)

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CITY OF LAMPASAS  
FINANCIAL STATEMENT  
AS OF: JUNE 30TH, 2019

75 -LAMPASAS ECONOMIC DEV CRP  
FINANCIAL SUMMARY

ACCT#	ACCOUNT NAME	ANNUAL BUDGET	CURRENT PERIOD	Y-T-D ACTUAL	% OF BUDGET	Y-T-D ENCUMB.	BUDGET BALANCE
=====							

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CITY OF LAMPASAS  
 FINANCIAL STATEMENT  
 AS OF: JUNE 30TH, 2019

75 -LAMPASAS ECONOMIC DEV CRP  
 REVENUES

ACCT#	ACCOUNT NAME	ANNUAL BUDGET	CURRENT PERIOD	Y-T-D ACTUAL	% OF BUDGET	Y-T-D ENCUMB.	BUDGET BALANCE
<b>OPERATING REVENUE</b>							
<b>TAX REVENUE</b>							
400-4017	SALES TAX	295,000.00	26,412.57	231,996.55	78.64	0.00	63,003.45
	TOTAL TAX REVENUE	295,000.00	26,412.57	231,996.55	78.64	0.00	63,003.45
<b>SERVICE REVENUE</b>							
400-4330	LEASE REVENUE	0.00	0.00	0.00	0.00	0.00	0.00
400-4330.01	LEASE REVENUE (QUONSET HUT)	0.00	0.00	0.00	0.00	0.00	0.00
400-4335	WEBSITE REVENUES	0.00	0.00	0.00	0.00	0.00	0.00
400-4383	DONATIONS	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL SERVICE REVENUE	0.00	0.00	0.00	0.00	0.00	0.00
<b>OTHER REVENUE</b>							
400-4710	BONDS	0.00	0.00	0.00	0.00	0.00	0.00
400-4820	INTEREST & DIVIDENDS	1,200.00	205.34	3,640.81	303.40	0.00	( 2,440.81)
400-4821	INTEREST NOTE BACHMAYER	0.00	0.00	0.00	0.00	0.00	0.00
400-4822	INTEREST NOTE - HVM PECAN CR	0.00	0.00	0.00	0.00	0.00	0.00
400-4830	SALE OF FIXED ASSETS	0.00	0.00	0.00	0.00	0.00	0.00
400-4897	DESIGNATED RE/DONATIONS	0.00	0.00	0.00	0.00	0.00	0.00
400-4898	UNDESIGNATED RETAINED EARNIN	22,542.00	0.00	0.00	0.00	0.00	22,542.00
	TOTAL OTHER REVENUE	23,742.00	205.34	3,640.81	15.33	0.00	20,101.19
<b>TRANSFERS</b>							
400-4910	TRANSFER FROM GENERAL FUND	0.00	0.00	0.00	0.00	0.00	0.00
400-4999	MISCELLANEOUS REVENUES	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL TRANSFERS	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL OPERATING REVENUE	318,742.00	26,617.91	235,637.36	73.93	0.00	83,104.64
<b>BOND FUND REVENUE</b>							
<b>OTHER REVENUE</b>							
410-4520	LOAN PROCEEDS	0.00	0.00	0.00	0.00	0.00	0.00
410-4710	BOND FUNDS	0.00	0.00	0.00	0.00	0.00	0.00
410-4820	INTEREST EARNED	6,000.00	654.83	6,678.90	111.32	0.00	( 678.90)
410-4898	DESIGNATED RE/BOND FUNDS	532,040.00	0.00	0.00	0.00	0.00	532,040.00
	TOTAL OTHER REVENUE	538,040.00	654.83	6,678.90	1.24	0.00	531,361.10
<b>TRANSFERS</b>							
410-4999	MISCELLANEOUS REVENUE	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL TRANSFERS	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL BOND FUND REVENUE	538,040.00	654.83	6,678.90	1.24	0.00	531,361.10

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CITY OF LAMPASAS  
FINANCIAL STATEMENT  
AS OF: JUNE 30TH, 2019

75 -LAMPASAS ECONOMIC DEV CRP  
REVENUES

ACCT#	ACCOUNT NAME	ANNUAL BUDGET	CURRENT PERIOD	Y-T-D ACTUAL	% OF BUDGET	Y-T-D ENCUMB.	BUDGET BALANCE
***	FUND TOTAL REVENUE ***	856,782.00	27,272.74	242,316.26	28.28	0.00	614,465.74

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CITY OF LAMPASAS  
FINANCIAL STATEMENT  
AS OF: JUNE 30TH, 2019

75 -LAMPASAS ECONOMIC DEV CRP  
LEDC OPERATING FUNDS  
DEPARTMENT EXPENSES

ACCT#	ACCOUNT NAME	ANNUAL BUDGET	CURRENT PERIOD	Y-T-D ACTUAL	% OF BUDGET	Y-T-D ENCUMB.	BUDGET BALANCE
<u>SUPPLIES</u>							
500-5230	UNIFORMS	0.00	0.00	0.00	0.00	0.00	0.00
500-5250	HAND TOOLS & SMALL EQUIPMENT	0.00	0.00	0.00	0.00	0.00	0.00
500-5260	POSTAGE	0.00	0.00	0.00	0.00	0.00	0.00
500-5265	COMPUTER SOFTWARE & EQUIPMEN	0.00	0.00	0.00	0.00	0.00	0.00
500-5270	SUPPLIES	500.00	0.00	627.85	125.57	0.00	( 127.85)
500-5295	BOOKS & PUBLICATIONS	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	TOTAL SUPPLIES	500.00	0.00	627.85	125.57	0.00	( 127.85)
<u>CONTRACTUAL SERVICES</u>							
500-5300	CONTRACT LABOR	0.00	0.00	0.00	0.00	0.00	0.00
500-5316	BOND AGENT FEES	0.00	0.00	0.00	0.00	0.00	0.00
500-5320	TELEPHONE SERVICES	1,176.00	37.99	761.91	64.79	0.00	414.09
500-5325	UTILITIES	0.00	0.00	0.00	0.00	0.00	0.00
500-5346	ENGINEERING/SURVEYING SERVIC	10,000.00	0.00	0.00	0.00	0.00	10,000.00
500-5355	INSURANCE-PROPERTY	0.00	0.00	0.00	0.00	0.00	0.00
500-5361	LEGAL SERVICES	2,000.00	0.00	0.00	0.00	0.00	2,000.00
500-5373	PROMOTION AND ADVERTISING	7,500.00	220.00	2,962.33	47.66	611.86	3,925.81
500-5388	TAXES ON PROPERTY	0.00	0.00	0.00	0.00	0.00	0.00
500-5395	PROFESSIONAL SERVICES	5,500.00	0.00	7,287.50	132.50	0.00	( 1,787.50)
500-5397	ADMIN & OVERHEAD	12,000.00	1,000.00	9,000.00	75.00	0.00	3,000.00
500-5398	VISION LAMPASAS	0.00	0.00	0.00	0.00	0.00	0.00
500-5399	OTHER SERVICES	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	TOTAL CONTRACTUAL SERVICES	38,176.00	1,257.99	20,011.74	54.02	611.86	17,552.40
<u>MAINTENANCE</u>							
500-5405	BUILDING & GROUNDS MAINTENAN	5,000.00	0.00	0.00	0.00	0.00	5,000.00
500-5425	OFFICE EQUIPMENT MAINTENANCE	<u>1,900.00</u>	<u>0.00</u>	<u>1,973.26</u>	<u>103.86</u>	<u>0.00</u>	<u>( 73.26)</u>
	TOTAL MAINTENANCE	6,900.00	0.00	1,973.26	28.60	0.00	4,926.74
<u>OTHER EXPENSES</u>							
500-5451	BUSINESS EXPENSES	5,000.00	21.00	546.45	14.77	191.92	4,261.63
500-5452	TRAVEL & TRAINING	7,500.00	0.00	2,345.34	31.27	0.00	5,154.66
500-5453	DUES & MEMBERSHIPS	1,000.00	0.00	880.00	88.00	0.00	120.00
500-5499	ECONOMIC DEVELOPMENT PROGRAM	55,000.00	0.00	20,000.00	36.36	0.00	35,000.00
500-5499.01	ECON DVLPMNT PROGRAM	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	TOTAL OTHER EXPENSES	68,500.00	21.00	23,771.79	34.98	191.92	44,536.29
<u>CAPITAL EXPENDITURES</u>							
500-5505	BUILDING & GROUNDS	0.00	0.00	0.00	0.00	0.00	0.00
500-5530	WATER SYSTEMS	0.00	0.00	0.00	0.00	0.00	0.00
500-5535	ELECTRIC SYSTEMS	0.00	0.00	0.00	0.00	0.00	0.00
500-5540	SEWER SYSTEMS	0.00	0.00	0.00	0.00	0.00	0.00
500-5545	STREETS & DRAINAGE	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	TOTAL CAPITAL EXPENDITURES	0.00	0.00	0.00	0.00	0.00	0.00

CITY OF LAMPASAS  
 FINANCIAL STATEMENT  
 AS OF: JUNE 30TH, 2019

75 -LAMPASAS ECONOMIC DEV CRP  
 LEDC OPERATING FUNDS  
 DEPARTMENT EXPENSES

ACCT#	ACCOUNT NAME	ANNUAL BUDGET	CURRENT PERIOD	Y-T-D ACTUAL	% OF BUDGET	Y-T-D ENCUMB.	BUDGET BALANCE
<u>CONTINGENCY AND RESERVES</u>							
500-5600	CONTINGENCY/RESERVES	0.00	0.00	0.00	0.00	0.00	0.00
500-5601	DONATION RESERVES	0.00	0.00	0.00	0.00	0.00	0.00
500-5610	DEPRECIATION	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	TOTAL CONTINGENCY AND RESERVES	0.00	0.00	0.00	0.00	0.00	0.00
<u>TRANSFERS</u>							
500-5710	TRANSFER TO GENERAL FUND	0.00	0.00	0.00	0.00	0.00	0.00
500-5722	TRANSFER TO FUND 22	49,857.00	0.00	0.00	0.00	0.00	49,857.00
500-5751	TRANSFER TO FUND 51 (EDUCATI	0.00	0.00	0.00	0.00	0.00	0.00
500-5759	TRANSFER TO FUND 59	0.00	0.00	0.00	0.00	0.00	0.00
500-5776	TRANSFER TO LEDC DESIGNATED	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	TOTAL TRANSFERS	49,857.00	0.00	0.00	0.00	0.00	49,857.00
<u>DEBT SERVICE</u>							
500-5800	PRINCIPAL PAYMENT	102,087.00	0.00	50,727.85	49.69	0.00	51,359.15
500-5801	INTEREST PAYMENT	<u>52,722.00</u>	<u>0.00</u>	<u>26,675.79</u>	<u>50.60</u>	<u>0.00</u>	<u>26,046.21</u>
	TOTAL DEBT SERVICE	154,809.00	0.00	77,403.64	50.00	0.00	77,405.36
<hr/>							
	TOTAL LEDC OPERATING FUNDS	318,742.00	1,278.99	123,788.28	39.09	803.78	194,149.94
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CITY OF LAMPASAS  
 FINANCIAL STATEMENT  
 AS OF: JUNE 30TH, 2019

75 -LAMPASAS ECONOMIC DEV CRP  
 LAMPASAS EDC BOND FUNDS  
 DEPARTMENT EXPENSES

ACCT#	ACCOUNT NAME	ANNUAL BUDGET	CURRENT PERIOD	Y-T-D ACTUAL	% OF BUDGET	Y-T-D ENCUMB.	BUDGET BALANCE
<u>CONTRACTUAL SERVICES</u>							
510-5316	BANK CHARGES	0.00	0.00	0.00	0.00	0.00	0.00
510-5346	ENGINEERING/SERVEYING SERVIC	0.00	11,800.00	11,800.00	0.00	0.00	( 11,800.00)
510-5361	LEGAL SERVICES	0.00	0.00	0.00	0.00	0.00	0.00
510-5395	PROFESSIONAL SERVICES	0.00	0.00	0.00	0.00	0.00	0.00
510-5399	OTHER SERVICES	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL CONTRACTUAL SERVICES	0.00	11,800.00	11,800.00	0.00	0.00	( 11,800.00)
<u>CAPITAL EXPENDITURES</u>							
510-5505	BUILDING AND GROUNDS	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL CAPITAL EXPENDITURES	0.00	0.00	0.00	0.00	0.00	0.00
<u>CONTINGENCY AND RESERVES</u>							
510-5600	CONTINGENCY/RESERVES	538,040.00	0.00	0.00	0.00	0.00	538,040.00
	TOTAL CONTINGENCY AND RESERVES	538,040.00	0.00	0.00	0.00	0.00	538,040.00
<hr/>							
	TOTAL LAMPASAS EDC BOND FUNDS	538,040.00	11,800.00	11,800.00	2.19	0.00	526,240.00
<hr/>							
***	TOTAL EXPENSES ***	856,782.00	13,078.99	135,588.28	15.92	803.78	720,389.94
<hr/>							
	TOTAL PROFIT / (LOSS)	0.00	14,193.75	106,727.98	0.00	( 803.78)	( 105,924.20)
<hr/>							

\*\*\* END OF REPORT \*\*\*

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CITY OF LAMPASAS  
BALANCE SHEET  
AS OF: JUNE 30TH, 2019

75 -LAMPASAS ECONOMIC DEV CRP

ACCT# ACCOUNT NAME

ASSETS

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1020	FSB CHECKING 7001092 LEDC	275,981.21
1021	FSB CAPITAL FD CHECKING7002363	8,302.52
1025	FSB LEDC LOAN 2678	0.00
1026	BUSINESS BANK OF TX 4001561	527,175.32
1030	CLAIM ON CASH	224,845.56
1210	ACCOUNTS RECEIVABLE	0.00
1222	ACCOUNTS RECEIVABLE	0.00
1235	NOTE RECEIVABLE BACHMAYER	0.00
1236	NOTE RECEIVABLE-PECAN CRK HVM	0.00
1300	LAND PURCHASE/IMPROVEMENTS	1,725,616.61
1310	FAG-BUILDINGS & IMPROVEMENTS	17,975.00
1396	ACCUMULATED DEPRECIATION	( 82,253.00)
1499	DUE FROM CASH & CONCENTRATION	0.00
1999	LEDC CLEARING ACCOUNT	<u>0.00</u>

TOTAL ASSETS

2,697,643.22

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LIABILITIES & FUND BALANCE

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2209	ACCOUNTS PAYABLE CAPITAL ACCT	0.00
2210	ACCOUNTS PAYABLE	21.00
2220	ACCOUNTS PAYABLE PENDING	0.00
2225	ACCRUED INTEREST PAYABLE	3,405.40
2283	UNAPPLIED CREDIT	0.00
2284	BONDS PAYABLE	1,435,861.80
3009	DESIGNATED RE/DONATIONS	0.00
3010	UNASSIGNED FUND BALANCE	970,896.57
3030	ASSIGNED FUND BALANCE	180,730.47

CURRENT INCREASE / (DECREASE) IN FUND BALANCE

106,727.98

TOTAL LIABILITIES & FUND EQUITY

2,697,643.22

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CITY OF LAMPASAS  
 FINANCIAL STATEMENT  
 AS OF: JULY 31ST, 2019

75 -LAMPASAS ECONOMIC DEV CRP  
 FINANCIAL SUMMARY

ACCT#	ACCOUNT NAME	ANNUAL BUDGET	CURRENT PERIOD	Y-T-D ACTUAL	% OF BUDGET	Y-T-D ENCUMB.	BUDGET BALANCE
<u>REVENUE SUMMARY</u>							
<u>OPERATING REVENUE</u>							
	TAX REVENUE	295,000.00	25,492.73	257,489.28	87.28	0.00	37,510.72
	SERVICE REVENUE	0.00	0.00	0.00	0.00	0.00	0.00
	OTHER REVENUE	23,742.00	457.44	4,363.68	18.38	0.00	19,378.32
	TRANSFERS	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	TOTAL OPERATING REVENUE	318,742.00	25,950.17	261,852.96	82.15	0.00	56,889.04
<u>BOND FUND REVENUE</u>							
	OTHER REVENUE	538,040.00	680.34	7,374.64	1.37	0.00	530,665.36
	TRANSFERS	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	TOTAL BOND FUND REVENUE	<u>538,040.00</u>	<u>680.34</u>	<u>7,374.64</u>	<u>1.37</u>	<u>0.00</u>	<u>530,665.36</u>
	FUND TOTAL REVENUE	856,782.00	26,630.51	269,227.60	31.42	0.00	587,554.40
=====							
<u>EXPENDITURE SUMMARY</u>							
<u>LEDC OPERATING FUNDS</u>							
	SUPPLIES	500.00	0.00	627.85	125.57	0.00	( 127.85)
	CONTRACTUAL SERVICES	38,176.00	1,097.99	22,142.62	58.08	28.62	16,004.76
	MAINTENANCE	6,900.00	0.00	1,973.26	28.60	0.00	4,926.74
	OTHER EXPENSES	68,500.00	673.94	25,530.81	37.86	405.00	42,564.19
	CAPITAL EXPENDITURES	0.00	0.00	0.00	0.00	0.00	0.00
	CONTINGENCY AND RESERVES	0.00	0.00	0.00	0.00	0.00	0.00
	TRANSFERS	49,857.00	0.00	0.00	0.00	0.00	49,857.00
	DEBT SERVICE	<u>154,809.00</u>	<u>0.00</u>	<u>77,403.64</u>	<u>50.00</u>	<u>0.00</u>	<u>77,405.36</u>
	TOTAL LEDC OPERATING FUNDS	318,742.00	1,771.93	127,678.18	40.19	433.62	190,630.20
<u>LAMPASAS EDC BOND FUNDS</u>							
	CONTRACTUAL SERVICES	0.00	17,600.00	29,400.00	0.00	0.00	( 29,400.00)
	CAPITAL EXPENDITURES	0.00	0.00	0.00	0.00	0.00	0.00
	CONTINGENCY AND RESERVES	<u>538,040.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>538,040.00</u>
	TOTAL LAMPASAS EDC BOND FUNDS	<u>538,040.00</u>	<u>17,600.00</u>	<u>29,400.00</u>	<u>5.46</u>	<u>0.00</u>	<u>508,640.00</u>
	FUND TOTAL EXPENDITURES	856,782.00	19,371.93	157,078.18	18.38	433.62	699,270.20
=====							
	TOTAL PROFIT / (LOSS)	0.00	7,258.58	112,149.42	0.00	( 433.62)	( 111,715.80)

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CITY OF LAMPASAS  
FINANCIAL STATEMENT  
AS OF: JULY 31ST, 2019

75 -LAMPASAS ECONOMIC DEV CRP  
FINANCIAL SUMMARY

ACCT#	ACCOUNT NAME	ANNUAL BUDGET	CURRENT PERIOD	Y-T-D ACTUAL	% OF BUDGET	Y-T-D ENCUMB.	BUDGET BALANCE
=====							

CITY OF LAMPASAS  
 FINANCIAL STATEMENT  
 AS OF: JULY 31ST, 2019

75 -LAMPASAS ECONOMIC DEV CRP  
 REVENUES

ACCT#	ACCOUNT NAME	ANNUAL BUDGET	CURRENT PERIOD	Y-T-D ACTUAL	% OF BUDGET	Y-T-D ENCUMB.	BUDGET BALANCE
<b>OPERATING REVENUE</b>							
<b>TAX REVENUE</b>							
400-4017	SALES TAX	295,000.00	25,492.73	257,489.28	87.28	0.00	37,510.72
	TOTAL TAX REVENUE	295,000.00	25,492.73	257,489.28	87.28	0.00	37,510.72
<b>SERVICE REVENUE</b>							
400-4330	LEASE REVENUE	0.00	0.00	0.00	0.00	0.00	0.00
400-4330.01	LEASE REVENUE (QUONSET HUT)	0.00	0.00	0.00	0.00	0.00	0.00
400-4335	WEBSITE REVENUES	0.00	0.00	0.00	0.00	0.00	0.00
400-4383	DONATIONS	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL SERVICE REVENUE	0.00	0.00	0.00	0.00	0.00	0.00
<b>OTHER REVENUE</b>							
400-4710	BONDS	0.00	0.00	0.00	0.00	0.00	0.00
400-4820	INTEREST & DIVIDENDS	1,200.00	457.44	4,363.68	363.64	0.00	( 3,163.68)
400-4821	INTEREST NOTE BACHMAYER	0.00	0.00	0.00	0.00	0.00	0.00
400-4822	INTEREST NOTE - HVM PECAN CR	0.00	0.00	0.00	0.00	0.00	0.00
400-4830	SALE OF FIXED ASSETS	0.00	0.00	0.00	0.00	0.00	0.00
400-4897	DESIGNATED RE/DONATIONS	0.00	0.00	0.00	0.00	0.00	0.00
400-4898	UNDESIGNATED RETAINED EARNIN	22,542.00	0.00	0.00	0.00	0.00	22,542.00
	TOTAL OTHER REVENUE	23,742.00	457.44	4,363.68	18.38	0.00	19,378.32
<b>TRANSFERS</b>							
400-4910	TRANSFER FROM GENERAL FUND	0.00	0.00	0.00	0.00	0.00	0.00
400-4999	MISCELLANEOUS REVENUES	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL TRANSFERS	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL OPERATING REVENUE	318,742.00	25,950.17	261,852.96	82.15	0.00	56,889.04
<b>BOND FUND REVENUE</b>							
<b>OTHER REVENUE</b>							
410-4520	LOAN PROCEEDS	0.00	0.00	0.00	0.00	0.00	0.00
410-4710	BOND FUNDS	0.00	0.00	0.00	0.00	0.00	0.00
410-4820	INTEREST EARNED	6,000.00	680.34	7,374.64	122.91	0.00	( 1,374.64)
410-4898	DESIGNATED RE/BOND FUNDS	532,040.00	0.00	0.00	0.00	0.00	532,040.00
	TOTAL OTHER REVENUE	538,040.00	680.34	7,374.64	1.37	0.00	530,665.36
<b>TRANSFERS</b>							
410-4999	MISCELLANEOUS REVENUE	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL TRANSFERS	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL BOND FUND REVENUE	538,040.00	680.34	7,374.64	1.37	0.00	530,665.36

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CITY OF LAMPASAS  
FINANCIAL STATEMENT  
AS OF: JULY 31ST, 2019

75 -LAMPASAS ECONOMIC DEV CRP  
REVENUES

ACCT#	ACCOUNT NAME	ANNUAL BUDGET	CURRENT PERIOD	Y-T-D ACTUAL	% OF BUDGET	Y-T-D ENCUMB.	BUDGET BALANCE
***	FUND TOTAL REVENUE ***	856,782.00	26,630.51	269,227.60	31.42	0.00	587,554.40

CITY OF LAMPASAS  
 FINANCIAL STATEMENT  
 AS OF: JULY 31ST, 2019

75 -LAMPASAS ECONOMIC DEV CRP  
 LEDC OPERATING FUNDS  
 DEPARTMENT EXPENSES

ACCT#	ACCOUNT NAME	ANNUAL BUDGET	CURRENT PERIOD	Y-T-D ACTUAL	% OF BUDGET	Y-T-D ENCUMB.	BUDGET BALANCE
<b>SUPPLIES</b>							
500-5230	UNIFORMS	0.00	0.00	0.00	0.00	0.00	0.00
500-5250	HAND TOOLS & SMALL EQUIPMENT	0.00	0.00	0.00	0.00	0.00	0.00
500-5260	POSTAGE	0.00	0.00	0.00	0.00	0.00	0.00
500-5265	COMPUTER SOFTWARE & EQUIPMEN	0.00	0.00	0.00	0.00	0.00	0.00
500-5270	SUPPLIES	500.00	0.00	627.85	125.57	0.00	( 127.85)
500-5295	BOOKS & PUBLICATIONS	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL SUPPLIES	500.00	0.00	627.85	125.57	0.00	( 127.85)
<b>CONTRACTUAL SERVICES</b>							
500-5300	CONTRACT LABOR	0.00	0.00	0.00	0.00	0.00	0.00
500-5316	BOND AGENT FEES	0.00	0.00	0.00	0.00	0.00	0.00
500-5320	TELEPHONE SERVICES	1,176.00	97.99	979.90	83.32	0.00	196.10
500-5325	UTILITIES	0.00	0.00	0.00	0.00	0.00	0.00
500-5346	ENGINEERING/SURVEYING SERVIC	10,000.00	0.00	0.00	0.00	0.00	10,000.00
500-5355	INSURANCE-PROPERTY	0.00	0.00	0.00	0.00	0.00	0.00
500-5361	LEGAL SERVICES	2,000.00	0.00	0.00	0.00	0.00	2,000.00
500-5373	PROMOTION AND ADVERTISING	7,500.00	0.00	3,875.22	52.05	28.62	3,596.16
500-5388	TAXES ON PROPERTY	0.00	0.00	0.00	0.00	0.00	0.00
500-5395	PROFESSIONAL SERVICES	5,500.00	0.00	7,287.50	132.50	0.00	( 1,787.50)
500-5397	ADMIN & OVERHEAD	12,000.00	1,000.00	10,000.00	83.33	0.00	2,000.00
500-5398	VISION LAMPASAS	0.00	0.00	0.00	0.00	0.00	0.00
500-5399	OTHER SERVICES	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL CONTRACTUAL SERVICES	38,176.00	1,097.99	22,142.62	58.08	28.62	16,004.76
<b>MAINTENANCE</b>							
500-5405	BUILDING & GROUNDS MAINTENAN	5,000.00	0.00	0.00	0.00	0.00	5,000.00
500-5425	OFFICE EQUIPMENT MAINTENANCE	1,900.00	0.00	1,973.26	103.86	0.00	( 73.26)
	TOTAL MAINTENANCE	6,900.00	0.00	1,973.26	28.60	0.00	4,926.74
<b>OTHER EXPENSES</b>							
500-5451	BUSINESS EXPENSES	5,000.00	0.00	738.37	14.77	0.00	4,261.63
500-5452	TRAVEL & TRAINING	7,500.00	673.94	3,912.44	57.57	405.00	3,182.56
500-5453	DUES & MEMBERSHIPS	1,000.00	0.00	880.00	88.00	0.00	120.00
500-5499	ECONOMIC DEVELOPMENT PROGRAM	55,000.00	0.00	20,000.00	36.36	0.00	35,000.00
500-5499.01	ECON DVLPMNT PROGRAM	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL OTHER EXPENSES	68,500.00	673.94	25,530.81	37.86	405.00	42,564.19
<b>CAPITAL EXPENDITURES</b>							
500-5505	BUILDING & GROUNDS	0.00	0.00	0.00	0.00	0.00	0.00
500-5530	WATER SYSTEMS	0.00	0.00	0.00	0.00	0.00	0.00
500-5535	ELECTRIC SYSTEMS	0.00	0.00	0.00	0.00	0.00	0.00
500-5540	SEWER SYSTEMS	0.00	0.00	0.00	0.00	0.00	0.00
500-5545	STREETS & DRAINAGE	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL CAPITAL EXPENDITURES	0.00	0.00	0.00	0.00	0.00	0.00

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CITY OF LAMPASAS  
 FINANCIAL STATEMENT  
 AS OF: JULY 31ST, 2019

75 -LAMPASAS ECONOMIC DEV CRP  
 LEDC OPERATING FUNDS  
 DEPARTMENT EXPENSES

ACCT#	ACCOUNT NAME	ANNUAL BUDGET	CURRENT PERIOD	Y-T-D ACTUAL	% OF BUDGET	Y-T-D ENCUMB.	BUDGET BALANCE
<u>CONTINGENCY AND RESERVES</u>							
500-5600	CONTINGENCY/RESERVES	0.00	0.00	0.00	0.00	0.00	0.00
500-5601	DONATION RESERVES	0.00	0.00	0.00	0.00	0.00	0.00
500-5610	DEPRECIATION	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	TOTAL CONTINGENCY AND RESERVES	0.00	0.00	0.00	0.00	0.00	0.00
<u>TRANSFERS</u>							
500-5710	TRANSFER TO GENERAL FUND	0.00	0.00	0.00	0.00	0.00	0.00
500-5722	TRANSFER TO FUND 22	49,857.00	0.00	0.00	0.00	0.00	49,857.00
500-5751	TRANSFER TO FUND 51 (EDUCATI	0.00	0.00	0.00	0.00	0.00	0.00
500-5759	TRANSFER TO FUND 59	0.00	0.00	0.00	0.00	0.00	0.00
500-5776	TRANSFER TO LEDC DESIGNATED	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	TOTAL TRANSFERS	49,857.00	0.00	0.00	0.00	0.00	49,857.00
<u>DEBT SERVICE</u>							
500-5800	PRINCIPAL PAYMENT	102,087.00	0.00	50,727.85	49.69	0.00	51,359.15
500-5801	INTEREST PAYMENT	<u>52,722.00</u>	<u>0.00</u>	<u>26,675.79</u>	<u>50.60</u>	<u>0.00</u>	<u>26,046.21</u>
	TOTAL DEBT SERVICE	154,809.00	0.00	77,403.64	50.00	0.00	77,405.36
<hr/>							
	TOTAL LEDC OPERATING FUNDS	318,742.00	1,771.93	127,678.18	40.19	433.62	190,630.20

CITY OF LAMPASAS  
 FINANCIAL STATEMENT  
 AS OF: JULY 31ST, 2019

75 -LAMPASAS ECONOMIC DEV CRP  
 LAMPASAS EDC BOND FUNDS  
 DEPARTMENT EXPENSES

ACCT#	ACCOUNT NAME	ANNUAL BUDGET	CURRENT PERIOD	Y-T-D ACTUAL	% OF BUDGET	Y-T-D ENCUMB.	BUDGET BALANCE
<u>CONTRACTUAL SERVICES</u>							
510-5316	BANK CHARGES	0.00	0.00	0.00	0.00	0.00	0.00
510-5346	ENGINEERING/SERVEYING SERVIC	0.00	17,600.00	29,400.00	0.00	0.00	( 29,400.00)
510-5361	LEGAL SERVICES	0.00	0.00	0.00	0.00	0.00	0.00
510-5395	PROFESSIONAL SERVICES	0.00	0.00	0.00	0.00	0.00	0.00
510-5399	OTHER SERVICES	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	TOTAL CONTRACTUAL SERVICES	0.00	17,600.00	29,400.00	0.00	0.00	( 29,400.00)
<u>CAPITAL EXPENDITURES</u>							
510-5505	BUILDING AND GROUNDS	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	TOTAL CAPITAL EXPENDITURES	0.00	0.00	0.00	0.00	0.00	0.00
<u>CONTINGENCY AND RESERVES</u>							
510-5600	CONTINGENCY/RESERVES	<u>538,040.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>538,040.00</u>
	TOTAL CONTINGENCY AND RESERVES	538,040.00	0.00	0.00	0.00	0.00	538,040.00
<hr/>							
	TOTAL LAMPASAS EDC BOND FUNDS	538,040.00	17,600.00	29,400.00	5.46	0.00	508,640.00
<hr/>							
***	TOTAL EXPENSES ***	856,782.00	19,371.93	157,078.18	18.38	433.62	699,270.20
<hr/>							
	TOTAL PROFIT / (LOSS)	0.00	7,258.58	112,149.42	0.00	( 433.62)	( 111,715.80)
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\*\*\* END OF REPORT \*\*\*

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BALANCE SHEET

AS OF: JULY 31ST, 2019

75 -LAMPASAS ECONOMIC DEV CRP

ACCT# ACCOUNT NAME

ASSETS		
=====		
1020	FSB CHECKING 7001092 LEDC	274,812.09
1021	FSB CAPITAL FD CHECKING7002363	8,326.26
1025	FSB LEDC LOAN 2678	0.00
1026	BUSINESS BANK OF TX 4001561	527,847.32
1030	CLAIM ON CASH	249,562.35
1210	ACCOUNTS RECEIVABLE	0.00
1222	ACCOUNTS RECEIVABLE	0.00
1235	NOTE RECEIVABLE BACHMAYER	0.00
1236	NOTE RECEIVABLE--PECAN CRK HVM	0.00
1300	LAND PURCHASE/IMPROVEMENTS	1,725,616.61
1310	FAG-BUILDINGS & IMPROVEMENTS	17,975.00
1396	ACCUMULATED DEPRECIATION	( 82,253.00)
1499	DUE FROM CASH & CONCENTRATION	0.00
1999	LEDC CLEARING ACCOUNT	<u>0.00</u>
	TOTAL ASSETS	
		2,721,886.63
		=====
LIABILITIES & FUND BALANCE		
=====		
2209	ACCOUNTS PAYABLE CAPITAL ACCT	0.00
2210	ACCOUNTS PAYABLE	18,842.97
2220	ACCOUNTS PAYABLE PENDING	0.00
2225	ACCRUED INTEREST PAYABLE	3,405.40
2283	UNAPPLIED CREDIT	0.00
2284	BONDS PAYABLE	1,435,861.80
3009	DESIGNATED RE/DONATIONS	0.00
3010	UNASSIGNED FUND BALANCE	970,896.57
3030	ASSIGNED FUND BALANCE	180,730.47
	CURRENT INCREASE / (DECREASE) IN FUND BALANCE	<u>112,149.42</u>
	TOTAL LIABILITIES & FUND EQUITY	
		2,721,886.63
		=====

CITY OF LAMPASAS  
 FINANCIAL STATEMENT  
 AS OF: AUGUST 31ST, 2019

75 -LAMPASAS ECONOMIC DEV CRP  
 FINANCIAL SUMMARY

ACCT#	ACCOUNT NAME	ANNUAL BUDGET	CURRENT PERIOD	Y-T-D ACTUAL	% OF BUDGET	Y-T-D ENCUMB.	BUDGET BALANCE
<u>REVENUE SUMMARY</u>							
<u>OPERATING REVENUE</u>							
	TAX REVENUE	295,000.00	27,334.03	284,823.31	96.55	0.00	10,176.69
	SERVICE REVENUE	0.00	0.00	0.00	0.00	0.00	0.00
	OTHER REVENUE	23,742.00	206.50	4,570.18	19.25	0.00	19,171.82
	TRANSFERS	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	TOTAL OPERATING REVENUE	318,742.00	27,540.53	289,393.49	90.79	0.00	29,348.51
<u>BOND FUND REVENUE</u>							
	OTHER REVENUE	538,040.00	605.53	7,980.17	1.48	0.00	530,059.83
	TRANSFERS	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	TOTAL BOND FUND REVENUE	<u>538,040.00</u>	<u>605.53</u>	<u>7,980.17</u>	<u>1.48</u>	<u>0.00</u>	<u>530,059.83</u>
	FUND TOTAL REVENUE	856,782.00	28,146.06	297,373.66	34.71	0.00	559,408.34
=====							
<u>EXPENDITURE SUMMARY</u>							
<u>LEDC OPERATING FUNDS</u>							
	SUPPLIES	500.00	130.00	757.85	151.57	0.00	( 257.85)
	CONTRACTUAL SERVICES	38,176.00	1,097.99	23,240.61	60.95	28.62	14,906.77
	MAINTENANCE	6,900.00	0.00	1,973.26	28.60	0.00	4,926.74
	OTHER EXPENSES	68,500.00	0.00	25,530.81	37.90	427.42	42,541.77
	CAPITAL EXPENDITURES	0.00	0.00	0.00	0.00	0.00	0.00
	CONTINGENCY AND RESERVES	0.00	0.00	0.00	0.00	0.00	0.00
	TRANSFERS	49,857.00	0.00	0.00	0.00	0.00	49,857.00
	DEBT SERVICE	<u>154,809.00</u>	<u>0.00</u>	<u>77,403.64</u>	<u>50.00</u>	<u>0.00</u>	<u>77,405.36</u>
	TOTAL LEDC OPERATING FUNDS	318,742.00	1,227.99	128,906.17	40.59	456.04	189,379.79
<u>LAMPASAS EDC BOND FUNDS</u>							
	CONTRACTUAL SERVICES	0.00	0.00	29,400.00	0.00	0.00	( 29,400.00)
	CAPITAL EXPENDITURES	0.00	0.00	0.00	0.00	0.00	0.00
	CONTINGENCY AND RESERVES	<u>538,040.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>538,040.00</u>
	TOTAL LAMPASAS EDC BOND FUNDS	<u>538,040.00</u>	<u>0.00</u>	<u>29,400.00</u>	<u>5.46</u>	<u>0.00</u>	<u>508,640.00</u>
	FUND TOTAL EXPENDITURES	856,782.00	1,227.99	158,306.17	18.53	456.04	698,019.79
=====							
	TOTAL PROFIT / (LOSS)	0.00	26,918.07	139,067.49	0.00	( 456.04)	( 138,611.45)

CITY OF LAMPASAS  
FINANCIAL STATEMENT  
AS OF: AUGUST 31ST, 2019

75 -LAMPASAS ECONOMIC DEV CRP  
FINANCIAL SUMMARY

ACCT#	ACCOUNT NAME	ANNUAL BUDGET	CURRENT PERIOD	Y-T-D ACTUAL	% OF BUDGET	Y-T-D ENCUMB.	BUDGET BALANCE
		*****	*****	*****	*****	*****	*****

CITY OF LAMPASAS  
 FINANCIAL STATEMENT  
 AS OF: AUGUST 31ST, 2019

75 -LAMPASAS ECONOMIC DEV CRP  
 REVENUES

ACCT#	ACCOUNT NAME	ANNUAL BUDGET	CURRENT PERIOD	Y-T-D ACTUAL	% OF BUDGET	Y-T-D ENCUMB.	BUDGET BALANCE
<b>OPERATING REVENUE</b>							
=====							
<b>TAX REVENUE</b>							
400-4017	LEASE TAX	295,000.00	27,334.03	284,823.31	96.55	0.00	10,176.69
	TOTAL TAX REVENUE	295,000.00	27,334.03	284,823.31	96.55	0.00	10,176.69
<b>SERVICE REVENUE</b>							
400-4330	LEASE REVENUE	0.00	0.00	0.00	0.00	0.00	0.00
400-4330.01	LEASE REVENUE (QUONSET HUT)	0.00	0.00	0.00	0.00	0.00	0.00
400-4335	WEBSITE REVENUES	0.00	0.00	0.00	0.00	0.00	0.00
400-4383	DONATIONS	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL SERVICE REVENUE	0.00	0.00	0.00	0.00	0.00	0.00
<b>OTHER REVENUE</b>							
400-4710	BONDS	0.00	0.00	0.00	0.00	0.00	0.00
400-4820	INTEREST & DIVIDENDS	1,200.00	206.50	4,570.18	380.85	0.00	( 3,370.18)
400-4821	INTEREST NOTE BACHMAYER	0.00	0.00	0.00	0.00	0.00	0.00
400-4822	INTEREST NOTE - HVM PECAN CR	0.00	0.00	0.00	0.00	0.00	0.00
400-4830	SALE OF FIXED ASSETS	0.00	0.00	0.00	0.00	0.00	0.00
400-4897	DESIGNATED RE/DONATIONS	0.00	0.00	0.00	0.00	0.00	0.00
400-4898	UNDESIGNATED RETAINED EARNIN	22,542.00	0.00	0.00	0.00	0.00	22,542.00
	TOTAL OTHER REVENUE	23,742.00	206.50	4,570.18	19.25	0.00	19,171.82
<b>TRANSFERS</b>							
400-4910	TRANSFER FROM GENERAL FUND	0.00	0.00	0.00	0.00	0.00	0.00
400-4999	MISCELLANEOUS REVENUES	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL TRANSFERS	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL OPERATING REVENUE	318,742.00	27,540.53	289,393.49	90.79	0.00	29,348.51
=====							
<b>BOND FUND REVENUE</b>							
=====							
<b>OTHER REVENUE</b>							
410-4520	LOAN PROCEEDS	0.00	0.00	0.00	0.00	0.00	0.00
410-4710	BOND FUNDS	0.00	0.00	0.00	0.00	0.00	0.00
410-4820	INTEREST EARNED	6,000.00	605.53	7,980.17	133.00	0.00	( 1,980.17)
410-4898	DESIGNATED RE/BOND FUNDS	532,040.00	0.00	0.00	0.00	0.00	532,040.00
	TOTAL OTHER REVENUE	538,040.00	605.53	7,980.17	1.48	0.00	530,059.83
<b>TRANSFERS</b>							
410-4999	MISCELLANEOUS REVENUE	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL TRANSFERS	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL BOND FUND REVENUE	538,040.00	605.53	7,980.17	1.48	0.00	530,059.83
=====							

CITY OF LAMPASAS  
FINANCIAL STATEMENT  
AS OF: AUGUST 31ST, 2019

75 -LAMPASAS ECONOMIC DEV CRP  
REVENUES

ACCT#	ACCOUNT NAME	ANNUAL BUDGET	CURRENT PERIOD	Y-T-D ACTUAL	% OF BUDGET	Y-T-D ENCUMB.	BUDGET BALANCE
***	FUND TOTAL REVENUE ***	856,782.00	28,146.06	297,373.66	34.71	0.00	559,408.34

25

FINANCIAL STATEMENT  
 AS OF: AUGUST 31ST, 2019

 75 -LAMPASAS ECONOMIC DEV CRP  
 LEDC OPERATING FUNDS  
 DEPARTMENT EXPENSES

ACCT#	ACCOUNT NAME	ANNUAL BUDGET	CURRENT PERIOD	Y-T-D ACTUAL	% OF BUDGET	Y-T-D ENCUMB.	BUDGET BALANCE
<u>SUPPLIES</u>							
500-5230	UNIFORMS	0.00	0.00	0.00	0.00	0.00	0.00
500-5250	HAND TOOLS & SMALL EQUIPMENT	0.00	0.00	0.00	0.00	0.00	0.00
500-5260	POSTAGE	0.00	0.00	0.00	0.00	0.00	0.00
500-5265	COMPUTER SOFTWARE & EQUIPMEN	0.00	0.00	0.00	0.00	0.00	0.00
500-5270	SUPPLIES	500.00	0.00	627.85	125.57	0.00	( 127.85)
500-5295	BOOKS & PUBLICATIONS	0.00	130.00	130.00	0.00	0.00	( 130.00)
	TOTAL SUPPLIES	500.00	130.00	757.85	151.57	0.00	( 257.85)
<u>CONTRACTUAL SERVICES</u>							
500-5300	CONTRACT LABOR	0.00	0.00	0.00	0.00	0.00	0.00
500-5316	BOND AGENT FEES	0.00	0.00	0.00	0.00	0.00	0.00
500-5320	TELEPHONE SERVICES	1,176.00	97.99	1,077.89	91.66	0.00	98.11
500-5325	UTILITIES	0.00	0.00	0.00	0.00	0.00	0.00
500-5346	ENGINEERING/SURVEYING SERVIC	10,000.00	0.00	0.00	0.00	0.00	10,000.00
500-5355	INSURANCE-PROPERTY	0.00	0.00	0.00	0.00	0.00	0.00
500-5361	LEGAL SERVICES	2,000.00	0.00	0.00	0.00	0.00	2,000.00
500-5373	PROMOTION AND ADVERTISING	7,500.00	0.00	3,875.22	52.05	28.62	3,596.16
500-5388	TAXES ON PROPERTY	0.00	0.00	0.00	0.00	0.00	0.00
500-5395	PROFESSIONAL SERVICES	5,500.00	0.00	7,287.50	132.50	0.00	( 1,787.50)
500-5397	ADMIN & OVERHEAD	12,000.00	1,000.00	11,000.00	91.67	0.00	1,000.00
500-5398	VISION LAMPASAS	0.00	0.00	0.00	0.00	0.00	0.00
500-5399	OTHER SERVICES	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL CONTRACTUAL SERVICES	38,176.00	1,097.99	23,240.61	60.95	28.62	14,906.77
<u>MAINTENANCE</u>							
500-5405	BUILDING & GROUNDS MAINTENAN	5,000.00	0.00	0.00	0.00	0.00	5,000.00
500-5425	OFFICE EQUIPMENT MAINTENANCE	1,900.00	0.00	1,973.26	103.86	0.00	( 73.26)
	TOTAL MAINTENANCE	6,900.00	0.00	1,973.26	28.60	0.00	4,926.74
<u>OTHER EXPENSES</u>							
500-5451	BUSINESS EXPENSES	5,000.00	0.00	738.37	15.22	22.42	4,239.21
500-5452	TRAVEL & TRAINING	7,500.00	0.00	3,912.44	57.57	405.00	3,182.56
500-5453	DUES & MEMBERSHIPS	1,000.00	0.00	880.00	88.00	0.00	120.00
500-5499	ECONOMIC DEVELOPMENT PROGRAM	55,000.00	0.00	20,000.00	36.36	0.00	35,000.00
500-5499.01	ECON DVLPMT PROGRAM	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL OTHER EXPENSES	68,500.00	0.00	25,530.81	37.90	427.42	42,541.77
<u>CAPITAL EXPENDITURES</u>							
500-5505	BUILDING & GROUNDS	0.00	0.00	0.00	0.00	0.00	0.00
500-5530	WATER SYSTEMS	0.00	0.00	0.00	0.00	0.00	0.00
500-5535	ELECTRIC SYSTEMS	0.00	0.00	0.00	0.00	0.00	0.00
500-5540	SEWER SYSTEMS	0.00	0.00	0.00	0.00	0.00	0.00
500-5545	STREETS & DRAINAGE	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL CAPITAL EXPENDITURES	0.00	0.00	0.00	0.00	0.00	0.00

FINANCIAL STATEMENT  
AS OF: AUGUST 31ST, 2019

75 -LAMPASAS ECONOMIC DEV CRP  
LEDC OPERATING FUNDS  
DEPARTMENT EXPENSES

ACCT#	ACCOUNT NAME	ANNUAL BUDGET	CURRENT PERIOD	Y-T-D ACTUAL	% OF BUDGET	Y-T-D ENCUMB.	BUDGET BALANCE
<u>CONTINGENCY AND RESERVES</u>							
500-5600	CONTINGENCY/RESERVES	0.00	0.00	0.00	0.00	0.00	0.00
500-5601	DONATION RESERVES	0.00	0.00	0.00	0.00	0.00	0.00
500-5610	DEPRECIATION	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	TOTAL CONTINGENCY AND RESERVES	0.00	0.00	0.00	0.00	0.00	0.00
<u>TRANSFERS</u>							
500-5710	TRANSFER TO GENERAL FUND	0.00	0.00	0.00	0.00	0.00	0.00
500-5722	TRANSFER TO FUND 22	49,857.00	0.00	0.00	0.00	0.00	49,857.00
500-5751	TRANSFER TO FUND 51 (EDUCATI	0.00	0.00	0.00	0.00	0.00	0.00
500-5759	TRANSFER TO FUND 59	0.00	0.00	0.00	0.00	0.00	0.00
500-5776	TRANSFER TO LEDC DESIGNATED	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	TOTAL TRANSFERS	49,857.00	0.00	0.00	0.00	0.00	49,857.00
<u>DEBT SERVICE</u>							
500-5800	PRINCIPAL PAYMENT	102,087.00	0.00	50,727.85	49.69	0.00	51,359.15
500-5801	INTEREST PAYMENT	<u>52,722.00</u>	<u>0.00</u>	<u>26,675.79</u>	<u>50.60</u>	<u>0.00</u>	<u>26,046.21</u>
	TOTAL DEBT SERVICE	154,809.00	0.00	77,403.64	50.00	0.00	77,405.36
<hr/>							
	TOTAL LEDC OPERATING FUNDS	318,742.00	1,227.99	128,906.17	40.59	456.04	189,379.79
		=====	=====	=====	=====	=====	=====

CITY OF LAMPASAS  
 FINANCIAL STATEMENT  
 AS OF: AUGUST 31ST, 2019

75 -LAMPASAS ECONOMIC DEV CRP  
 LAMPASAS EDC BOND FUNDS  
 DEPARTMENT EXPENSES

ACCT#	ACCOUNT NAME	ANNUAL BUDGET	CURRENT PERIOD	Y-T-D ACTUAL	% OF BUDGET	Y-T-D ENCUMB.	BUDGET BALANCE
<u>CONTRACTUAL SERVICES</u>							
510-5316	BANK CHARGES	0.00	0.00	0.00	0.00	0.00	0.00
510-5346	ENGINEERING/SERVEYING SERVIC	0.00	0.00	29,400.00	0.00	0.00	( 29,400.00)
510-5361	LEGAL SERVICES	0.00	0.00	0.00	0.00	0.00	0.00
510-5395	PROFESSIONAL SERVICES	0.00	0.00	0.00	0.00	0.00	0.00
510-5399	OTHER SERVICES	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	TOTAL CONTRACTUAL SERVICES	0.00	0.00	29,400.00	0.00	0.00	( 29,400.00)
<u>CAPITAL EXPENDITURES</u>							
510-5505	BUILDING AND GROUNDS	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	TOTAL CAPITAL EXPENDITURES	0.00	0.00	0.00	0.00	0.00	0.00
<u>CONTINGENCY AND RESERVES</u>							
510-5600	CONTINGENCY/RESERVES	<u>538,040.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>538,040.00</u>
	TOTAL CONTINGENCY AND RESERVES	538,040.00	0.00	0.00	0.00	0.00	538,040.00
<hr/>							
	TOTAL LAMPASAS EDC BOND FUNDS	538,040.00	0.00	29,400.00	5.46	0.00	508,640.00
<hr/>							
***	TOTAL EXPENSES ***	856,782.00	1,227.99	158,306.17	18.53	456.04	698,019.79
<hr/>							
	TOTAL PROFIT / (LOSS)	0.00	26,918.07	139,067.49	0.00	( 456.04)	( 138,611.45)
<hr/>							

\*\*\* END OF REPORT \*\*\*

BALANCE SHEET

AS OF: AUGUST 31ST, 2019

75 -LAMPASAS ECONOMIC DEV CRP

ACCT# ACCOUNT NAME

ASSETS

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1020	FSB CHECKING 7001092 LEDC	273,461.13
1021	FSB CAPITAL FD CHECKING7002363	8,326.26
1025	FSB LEDC LOAN 2678	0.00
1026	BUSINESS BANK OF TX 4001561	528,452.85
1030	CLAIM ON CASH	276,102.88
1210	ACCOUNTS RECEIVABLE	0.00
1222	ACCOUNTS RECEIVABLE	0.00
1235	NOTE RECEIVABLE BACHMAYER	0.00
1236	NOTE RECEIVABLE-PECAN CRK HVM	0.00
1300	LAND PURCHASE/IMPROVEMENTS	1,725,616.61
1310	FAG-BUILDINGS & IMPROVEMENTS	17,975.00
1396	ACCUMULATED DEPRECIATION	( 82,253.00)
1499	DUE FROM CASH & CONCENTRATION	0.00
1999	LEDC CLEARING ACCOUNT	<u>0.00</u>
	TOTAL ASSETS	

2,747,681.73

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LIABILITIES & FUND BALANCE

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2209	ACCOUNTS PAYABLE CAPITAL ACCT	0.00
2210	ACCOUNTS PAYABLE	17,720.00
2220	ACCOUNTS PAYABLE PENDING	0.00
2225	ACCRUED INTEREST PAYABLE	3,405.40
2283	UNAPPLIED CREDIT	0.00
2284	BONDS PAYABLE	1,435,861.80
3009	DESIGNATED RE/DONATIONS	0.00
3010	UNASSIGNED FUND BALANCE	970,896.57
3030	ASSIGNED FUND BALANCE	180,730.47
	CURRENT INCREASE / (DECREASE) IN FUND BALANCE	<u>139,067.49</u>

TOTAL LIABILITIES & FUND EQUITY

2,747,681.73

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# Lampasas Economic Development Corporation

From: Mandy Walsh

Re: Staff Report

Date: September 18, 2019



## **Congressman Meeting**

Staff, Mayor and members of Langford Community Management met with Congressman Roger Williams and his staff regarding the application for the ReConnect Pilot Program. With his recommendation we've compiled our information regarding the issues with connectivity in Lampasas, the project we've undertaken and the inability to apply for the ReConnect grant/loan. It is his belief he can pitch a very compelling story for Lampasas with the hope that we could receive Federal funding for our internet project. We will be sure to keep the board updated as we hear back from the Congressman and his office regarding their progress.

## **Downtown Development**

Staff has had continued discussion regarding business and future occupancy of several downtown buildings including 317 E Third, 415 E Third, 511/513 E Third, 406 E Third and 405 S Pecan. Concepts thus far have included a wine tasting room, dance studio, boutique, creative art center (with possible food trucks in adjacent lot), marketing agency and craft beer pub/restaurant. There has been a domino effect as increased interest and activity returns to our downtown and I've had a few existing building/business owners contact me wanting to "spruce up" their property as we prepare for more life in our downtown. This is precisely what we hoped would happen, and it is happening organically. I will continue to work through their needs, any issues related to building code and fire safety, and keep the board updated as we move forward.

## **Workforce Development**

The Career & Technology Education Advisory Board met on September 10<sup>th</sup> and heard a presentation from CTE Director Julie Salvato concerning current CTE programs at LHS, projections for the future, TEA approved list of industry-based certifications LHS offers as well as a presentation from Charley Ayres (Director of Industry/Education Partnerships) with Central Texas Workforce Solutions regarding the Student Occupational Awareness & Recognition (SOAR) program. LISD officials seemed very interested in the SOAR program, which offers resources to help students become workforce ready. The goal is to expose, educate, and engage students in career development and career decision-making. Our local workforce development committee will meet on September 26<sup>th</sup> to discuss a possible luncheon hosted by LHS CTE, LCHEC, LEDC, Chamber of Commerce and Workforce Solutions.

## **Increased Interest**

I've been fielding quite a few calls/emails in the past several months regarding available commercial property in Lampasas and the Business Park. Unfortunately the Business Park inquiries will come down to timing as prospects are wanting to move faster than development (engineering, construction) will likely allow, but still discussing options with each. There have also been several developers and site selectors looking for locations for their clients, particularly along Key Ave. and on Central Texas Expressway. One of our local developers, Mike Irvin, has expressed



interest in developing a few properties he has recently acquired alongside the creek near the 4<sup>th</sup> St. bridge and the former Locker Plant. These would be in addition to the retail center he is currently developing on S Hwy 281. Once we start solidifying plans I'll bring more details to the board.

## **Business Park**

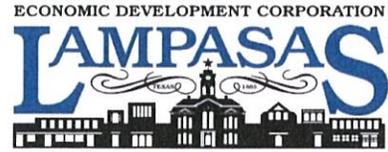
Eckermann is proceeding with developing the plans per the discussion in our August meeting. They have updated the models to reflect the wider ROW and flat area to accommodate future sidewalks, as discussed. We've had several prospect inquiries in the past couple of months, but again, this will all come down to aligning our timeline with the prospects'. The prospects I've talked with are on an accelerated timeline and we may not be able to accommodate, but we will assess options. The good news is that there is interest and once infrastructure is in place for true shovel-ready sites, I think we'll gain even more interest.

## **Comprehensive Plan**

We have received great response from the community survey with over 600 completed online and over 20 hard copy responses. We have extended the deadline to September 16<sup>th</sup> to complete the surveys. If you haven't done so already, please take a few minutes to complete the survey and invite your friends, neighbors and relatives to do the same. To ensure we are getting an accurate representation of our citizens, we are focusing on filling a gap we've noticed in responses, which is the 40 and under with children at home, particularly males. So if you know anyone that might fall in this category, please help us by encouraging them to fill out the community survey. Based on the responses thus far, we are pleased to report that our citizens really love Lampasas. Our next CPAC meeting is tentatively scheduled for Tuesday, October 22 at 6 p.m. Location TBD.

**Memo**

To: Mandy Walsh, LEDC Director  
From: Monica Wright, Director of Information Systems  
Date: Thursday, September 12, 2019  
Re: August Website/Social Media Analytics Report



**Information Systems**

**August 1-31, 2019**

**Communication**

	August 2018	August 2019
'Contact Us" Submissions	1	0
Notify Me Subscribers (Calendar)	43	43
Notify Me Subscribers (News Flash)	44	43
Notify Me Subscribers (News Carousel)	5	5
Notify Me Subscribers (Local Business Profile & Community Spotlight)	38	38
Notify Me Subscribers (Property Listings)	42	41
Notify Me (Jobs)	11	11
Facebook Likes	1,465	1,744
Twitter (Followers)	89	133

**LEDC Website**

	August 2018	August 2019
<b>Page Views</b>	2,430	548
<b>Page Visits</b>	905	313
<b>Total Searches</b>	117	21
<b>Total Downloads</b>	182	167

*A page view is a visit to a page on your website. If the visitor reloads a page, this counts as an additional page view. If the user navigates to a different page and then returns to the original page, this will count as another page view. A visit is defined as a sequence of consecutive page views without a 30-minute break. A visit always contains one or more page views.*

**Mobile vs Desktop**

Desktop	181
Smartphone	106
Tablet	22
Unknown	4

**Browser Views**

Chrome	117
Mobile Safari	68
Chrome Mobile	39
Internet Explorer	20
Firefox	18
Microsoft Edge	15
Unknown	12
Safari	7
Chrome Mobile iOS	6
Samsung Browser	5

**Geo Map Overlay- Visits (top 20 Country/Region/City)**

Unknown	104
Leander, TX	27
El Paso, TX	19
Vancouver, British Columbia, Canada	15
Austin, TX	11
Copperas Cove, TX	11
Forney, TX	10
San Antonio, TX	9
Anadarko, Oklahoma	6
Midland, TX	6
Dallas, TX	5
Lampasas, TX	5
Fort Worth, TX	3
Lubbock, TX	3
Marble Falls, TX	3
Pflugerville, TX	3
Ashburn, Virginia	2
Brownwood, TX	2
Frisco, TX	2
Grand Prairie, TX	2

**Site Search Keywords**

Sales Tax	6	New Businesses	1
Zoning along 190	3	Job Opportunities	1
7054 East Highway 190	1		
Location	1		

**Top Visits**

Lampasas Economic Development Official Website	351
Lampasas Business Climate	32
Demographics	15
Top Employers	11
History of Lampasas	10
About Us	9
Location	9
About Your EDC Director	7
Labor Force	7
Living Here	7
Local Incentives	6
Events	5
K-12 Education	5
Local Clubs & Organizations	5
Parks & Recreation	5
Workforce	5
Business Climate	4
Lampasas Attractions	4